How can you become a part of your client’s tool belt, so they carry you with them?

Rebel Cummings-Sauls
Know when to tag off/out
Let people share their own interest and culture
Swag
Partnerships
Cross-Promote others social media (Re-Tweet Partner Info)
Connect w/ external players (Universities, Public Libraries, Community Places and Events)
Visibility
Take user ?’s seriously
Teacher/Professional Training
Be face of library (and be seen)
Research what is happening in the community (Now and Future)
Event Participation (Internal and External)
Be who you are
Be a connector
Listen to our clients
Partner Up!
Go to new faculty/user orientations
Go to Departments/Users
Attend Meetings (internal and External)
Show off your uniqueness (Skills)
Seek those coming up/in
Learn with them
Connect with new
Seek administrative authority to be the tool
Get Out
Rituals
Tutor-Partner
Drinks (coffee)
If you are a hammer don’t be a level
Actively Seek Partners (Internal and External)
Do what is Natural for you
The Connector- Be the link
Commanalities
Put yourself out there (Make Fun- Be Goofy)
Know your stuff
Keep up w/ tech changes
Connect to what the know or need personally
In their location- Be there
Don’t re-invent the wheel
Talk to them about them and their events- Be a detective
Bridge connections between K-12 and College/University