

Peter R. Reilly

PUBLICATIONS

Peter R. Reilly, *The Unfulfilled Promise of Self-Determination in Court-Connected Mediation*, FLORIDA STATE UNIVERSITY LAW REVIEW (forthcoming 2022).

Stephen J. J. McGuire, Peter R. Reilly, Yang Zhang, Veena P. Prabhu, *Dyad integrative behavior and negotiation outcomes*, CONFLICT RESOLUTION QUARTERLY 39(3), 295-314 (2022).

Peter R. Reilly, "Machiavelli and the Bar: J.J. White as Negotiation Ethics Architect" in DISCUSSIONS IN DISPUTE RESOLUTION (Art Hinshaw, Sarah Cole & Andrea Schneider, eds.), Oxford University Press, 2021.

Stephen J. J. McGuire, Peter R. Reilly, Yang Zhang, Bahram Mahdavian, and Veena P. Prabhu, *Teaching Win-Win Negotiation Skills to MBAs: A Quasi-Experimental Examination of a Social-Exchange Based Pedagogical Approach*, JOURNAL OF ORGANIZATIONAL BEHAVIOR EDUCATION, 13 (2020).

Peter R. Reilly, *Sweetheart Deals, Deferred Prosecution, and Making a Mockery of the Criminal Justice System: U.S. Corporate DPAs Rejected on Many Fronts*, 50 ARIZONA STATE LAW JOURNAL 1113 (2018).

Peter R. Reilly, *Deferred Prosecution as Discretionary Injustice*, 2017 UTAH LAW REVIEW 389 (2017).

Peter R. Reilly, *Should Companies Always Fess Up to Corruption? Why It Can Be Strategically Wise Not to Self-Report Violations of Anti-Corruption Laws*, 42 CAYMAN FINANCIAL REVIEW 78 (2016).

Peter R. Reilly, *Incentivizing Corporate America to Eradicate Transnational Bribery Worldwide: Federal Transparency and Voluntary Disclosure under the Foreign Corrupt Practices Act*, 67 FLORIDA LAW REVIEW 1683 (2015). **This is one of twelve articles selected for inclusion in the Foreign Corrupt Practices Act Clearinghouse (FCPAC) database, a collaboration website between Stanford Law School and Sullivan & Cromwell LLP.**

Peter R. Reilly, *Justice Deferred is Justice Denied: We Must End Our Failed Experiment in Deferring Corporate Criminal Prosecutions*, 2015 BYU LAW REVIEW 307 (2015).

Peter R. Reilly, Book Review, *'The Foreign Corrupt Practices Act in a New Era,'* by Mike Koehler, 21 INTERNATIONAL TRADE LAW & REGULATION 65 (2015).

Peter R. Reilly, *Negotiating Bribery: Toward Increased Transparency, Consistency, and Fairness in Pre-Trial Bargaining Under the Foreign Corrupt Practices Act*, 10 HASTINGS BUSINESS LAW JOURNAL 347 (2014). **This article was cited by U.S. District Court Judge Emmet G. Sullivan in *United States of America v. Saena Tech Corporation*, October 21, 2015;**

the piece is also one of twelve articles selected for inclusion in the Foreign Corrupt Practices Act Clearinghouse (FCPAC) database, a collaboration website between Stanford Law School and Sullivan & Cromwell LLP.

Peter R. Reilly, *Resistance is Not Futile: Harnessing the Power of Counter-Offensive Tactics in Legal Persuasion*, 64 HASTINGS LAW JOURNAL 1171 (2013).

Art Hinshaw, Peter Reilly & Andrea Kupfer Schneider, *Attorneys and Negotiation Ethics: A Material Misunderstanding?* 29 NEGOTIATION JOURNAL 265 (2013) (excerpted in Carrie J. Menkel-Meadow, Andrea Kupfer Schneider, & Lela Porter Love, NEGOTIATION: PROCESSES FOR PROBLEM SOLVING (Aspen, 2014)).

Peter R. Reilly, *Mindfulness, Emotions, and Mental Models: Theory That Leads to More Effective Dispute Resolution*, 10 NEVADA LAW JOURNAL 433 (2010).

Peter R. Reilly, *Was Machiavelli Right? Lying in Negotiation and the Art of Defensive Self-Help*, 24 OHIO STATE JOURNAL ON DISPUTE RESOLUTION 481 (2009) (excerpted in Carrie J. Menkel-Meadow, Lela Porter Love, Andrea Kupfer Schneider, & Jean R Sternlight, DISPUTE RESOLUTION: BEYOND THE ADVERSARIAL MODEL (Wolters Kluwer, 2011)).

Peter R. Reilly, *Teaching Law Students How to Feel: Using Negotiations Training to Increase Emotional Intelligence*, 21 NEGOTIATION JOURNAL 301 (2005) (excerpted in Carrie J. Menkel-Meadow, Andrea Kupfer Schneider, & Lela Porter Love, NEGOTIATION: PROCESSES FOR PROBLEM SOLVING (Aspen, 2014)).

AWARDS

- **Recipient of the 2014 Dean’s Scholarship Award**, recognizing two Texas A&M School of Law faculty members (one pre-tenure and one post-tenure) who demonstrate “steadfast commitment and contribution to legal scholarship”

NATIONAL SERVICE

- **Competition Chair**, ABA James B. Boskey Law Student Essay Competition on ADR (2015 – present)
- **Chair Regent**, AALS Section on ADR (2020 – 2021)
- **Chair**, AALS Section on ADR (2019 – 2020)
- **Executive Committee Member**, AALS Section on ADR (2018 – 2019)

ACADEMIC APPOINTMENTS

TEXAS A&M UNIVERSITY SCHOOL OF LAW, Fort Worth, TX
Professor of Law (2019 – present)

Associate Director, Aggie Dispute Resolution Program (2020 – present)
Associate Professor of Law (2013 – 2019)

GEORGETOWN UNIVERSITY, Washington, D.C.
Adjunct Faculty, Center for Public and Non-Profit Leadership (2005 – present)

TEXAS WESLEYAN UNIVERSITY SCHOOL OF LAW, Fort Worth, TX
Associate Professor of Law (2010 – 2013)

GEORGETOWN UNIVERSITY LAW CENTER, Washington, D.C.
Visiting Associate Professor of Law (2009 – 2010)

UNLV WILLIAM S. BOYD SCHOOL OF LAW, Las Vegas, NV
Associate Professor-In-Residence (2006 – 2010)

WASHBURN SCHOOL OF LAW, Topeka, KS
Associate Professor of Law (2005 – 2006)

GEORGETOWN UNIVERSITY LAW CENTER, Washington, D.C.
Hewlett Fellow and Adjunct Professor of Law (2002 – 2005)

OTHER PROFESSIONAL EXPERIENCE

UNITED STATES COMMISSION ON CIVIL RIGHTS, Washington, D.C.
Attorney-Advisor, Office of General Counsel (1995 – 2002)

THE APPEALS COURT, COMMONWEALTH OF MASSACHUSETTS, Boston, MA
Law Clerk to Judge Raya S. Dreben (1993 – 1994)

EDUCATION

Princeton University, A.B.
Harvard Law School, J.D.
Georgetown University Law Center, LL.M.

BAR MEMBERSHIP

District of Columbia; Commonwealth of Pennsylvania