

Personal Resume



Personal Information

Family name: **Raffa**

First name: **Mohamed.**

Nationality: **UK.**

Address:

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Telephone: 07867337577

Date of birth: 15/07/ 1958

Education

09/2010-6/2012 Robert Gordon University, Aberdeen, **LLM** Construction Law & Arbitration

09/2009-6/2010 Robert Gordon University, Aberdeen, **PG. Diploma**, Arbitration Law

04/1985-7/1985 University of Pittsburgh, Pittsburgh/US , **Trainers & Lecturers Diploma**

09/1978-5/1979 University of East Anglia, Norwich/UK **Post Grad Diploma** Economic

09/1971-5/1975 Ain Shams University , Cairo/Egypt **Bachelor of Commerce**

Languages

Arabi:Fluent

English: Fluent **French:** Good

Work Experience

Dates (from-to)	Employer	City/Country	Title/position
07/2010 – now	Chartered Institute of Arbitrators.	London, UK	Tutor/Lecturer
06/2004 – now	Raffa Ebeid & Partners.	Cannes, France	Arbitration Councillor
Qualified at the Egyptian Court of Cassation; Fellow of the Chartered Institute of Arbitrators (London)			

Areas of practice: Arbitration and litigation.

I am in charge of a group of Young Lawyers. The team Specialises in Litigation and Structuring Contracts for Commodity and Energy trades, Construction Contracts for Middle East and Far East contracting Parties as well as providing consultancy for Financial Disputes in Securities and Investment Derivatives.

I litigate commodity trade contracts in bilateral trade agreements for semi-governmental and private sector institutions and in essence review as well as construct contractual agreements in view of pre agreed Arbitration Clauses.

I also lecture trade and finance at semi-governmental institutions and authorities in Egypt and UAE.

Recent Activities:

- Lecturer at the Chartered Institute of Arbitrators, Europe Branch, Amsterdam.
- Consultant to clients in numerous major Arbitration cases.
 - Acting as counsel, arbitrator and expert in over 60 international commercial arbitrations (before the CRCICA in Cairo, ICC, ICSID, LCIA and the GCC Centre in Bahrain).
- Represented numerous clients in ICSID, ICC, CRCICA arbitrations.
- Advised Semi-Governmental clients in disputes in: Sudan, Egypt, Libya, Syria, UAE.
 - Represented and prepared written defenses as well as counter claims for clients such as: SKANSKA Construction Group, National Gas, NAMFATT, Cleopatra Ceramics Group, Egyptian Ministry of Gas and Oil and others
- Advocated at Arbitration Tribunals such as the Permanent Court of Arbitration, The Hague against parties such as Coca Cola, Siemens and the Egyptian Ministry of Travel.
 - Expert witness, Advocate, Adjudicator.

07/1985-12/1999 Merrill Lynch London/UK Vice President/Financial Consultant
Head of Investment Team; managed an investment portfolio of \$980 million (Nine hundred and eighty million US dollars).

Additional Functions:

-Structuring finance programs through underwriting and/or issuing financial instruments, notes, Obligations including all necessary contracts, documentation and provisions.

-Lecturer at Donald T. Regan Institute - Princeton (Merrill Lynch's in-house School of Advanced Training).

01/1984-06/1985 National Bank of Egypt London/UK Documentary Credit Manager
Head of department with 12 people; handling Documentary Credits, Standby Letters of Credit,

Performance Letters of Guarantee.

01/1981-12/1983 Bank of America London/UK Credit Officer
Credit Officer. My job was to interview Trade and Manufacturing Clients in the City of London, prepare a Credit Report appraisals for lines of credit and banking facilities.

07/1979-12/1980 Peat Marwick Mitchell Norwich/UK Auditor
Assistant Chartered Accountant; I was a member of a team with different auditing assignments of different clients. Our responsibility was to inspect financial books, scrutinise all types of existing contracts and trade records.
I was studying for the Chartered Accountant Qualification. I passed the CA 1 (Company Law, Law, Accountancy 1, Auditing and Finance), but I was recruited by Bank of America in London as Credit Officer.

International exposure

My elementary and high schools were St. George's College, an Irish Catholic School. I then continued my University Schooling in Egypt to gain mastery of the Arabic language. After graduation I sought higher education back in the UK. Then I pursued a career in banking and finance.

In the field of private banking, I had the chance to sit on Arbitrations of Client v. Bank disputes especially disputes concerning executions of trades or unsolicited trades.
Further sittings were as expert on Bank v. Bank disputes.

My career took me all around the world with my client's portfolio ranging from China to St. Francisco, passing by Europe and of course the Middle East. I had training courses at the New York Exchange and the Chicago Commodity Exchange as well as Academic Institutions in Europe, America and Africa.

I speak three languages: English, Arabic and French which was an advantage when I advocated before Tribunals and adjudicated in Arbitration cases.

When I was working for Merrill Lynch and in addition to being a Financial Consultant I lectured Derivatives and Financial market dispute legislations at Donald T. Regan Institute to new recruits in English and French.

Now, I lecture International Arbitration at Law Training forums in Geneva, Dubai and Egypt in Arabic and English.