

JEFFREY ALAN LIVINGSTON

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- APPOINTMENTS** Associate Professor, Bentley University, July 2009 – Present.
Visiting Scholar, Becker Center on Chicago Price Theory, University of Chicago, September 2010 – May 2011.
Assistant Professor, Bentley College, August 2003 – July 2009.
- EDUCATION** Ph.D. Economics, University of Maryland at College Park, August 2003
M.A. Economics, University of Maryland at College Park, 2000
B.A. Mathematics (1996) and Economics (1997), University of Kansas
(with University Honors and Departmental Honors in Economics)
- REFEREED PUBLICATIONS** “A Hedonic Approach to Testing for Indirect Network Effects in the LCD Television Market” (with David Ortmeier, Wilson Wong and Patrick Scholten). *Applied Economics Letters*, vol. 20, no. 1 (January 2013), pp.76-79.
- “The Hot Hand and the Cold Hand in Professional Golf.” *Journal of Economic Behavior and Organization*, vol. 81, no. 1 (January 2012), pp. 172-184.
- “Functional Forms in Studies of Reputation in Online Auctions.” *Electronic Commerce Research*, vol. 10, no. 2 (June 2010), pp. 167-190.
- “The Behavior of Inexperienced Bidders in Internet Auctions.” *Economic Inquiry*, vol. 48, no. 2 (April 2010), pp. 237-253.
- “Do Countercyclical-Weekend Effects Persist in Online Retail Markets? (with Patrick Scholten and Jihui Chen). *Electronic Commerce Research and Applications*, vol. 8, no. 4 (July 2009), pp. 174-181.
- “How Valuable is A Good Reputation? A Sample Selection Model of Internet Auctions.” *The Review of Economics and Statistics*, vol. 87, no. 3 (August 2005), pp. 453-465.
- BOOK CHAPTERS** “What Attracts Bidders to a Particular Internet Auction?,” in *Advances in Applied Microeconomics, vol. 12: Organizing the New Industrial Economy*, ed. Michael Baye, Oxford, UK : JAI Press/Elsevier Science, 2003.
- “Decentralization in Uganda,” (with Omar Azfar and Patrick Meagher), in *Decentralization and Local Governance in Developing Countries: A Comparative Perspective*, ed. Dilip Mukherjee and Pranab Bardhan, Cambridge, MA: MIT Press, January 2006.
- “The Psychology of Economics in Decision Making: A Review” (with Michael Quinn), in *The Psychology of Decision Making*. Nova Publishing, 2007.
- PAPERS UNDER REVIEW** "ID Verification and Reputation in Internet Auctions: Evidence from a Field Experiment." Under review.

**OTHER WORKING
PAPERS AND
CURRENT
PROJECTS**

“When the Weak Become Weaker: The Effect of Market Power on “Third Degree” Price Discrimination” (with John A. List)

“Harnessing Complementarities in the Education Production Function” (with John A. List and Susanne Neckermann)

“The Nature of Competition Between Sellers in Internet Auctions”

"A Step Ahead? Experienced Play in the P-Beauty Game" (with Michael Price and Susan Skeath)

"Do Social Preferences impact market outcomes?" (with Michael Price and Omar Al-Ubaydli)

PRESENTATIONS

“Harnessing Complementarities in the Education Production Function”
Economic Science Association Conference, University of Chicago, March 2011
Advances with Field Experiments workshop, University of Chicago, October 2011

“How Valuable is a Good Reputation? A Sample Selection Model of Internet Auctions”
ASSA meetings, New Orleans, January 2001
International Atlantic Economic Society Meetings, Washington, DC, October 2002
Princeton University, October 2002
University of Maryland, December 2002
Bentley College, January 2003
University of Indiana, January 2003
Loyola Marymount University, January 2003
University of Pittsburgh, January 2003
California State University-Sacramento, March 2004

“Do Bidders in Internet Auctions Believe that Sellers are Trustworthy? A Structural Model of Bidder Behavior on eBay”
International Industrial Organization Conference, Chicago, IL, April 2004
Western Economic Association Meetings, Vancouver, BC, July 2004

“When the Weak Get Weaker: The Effect of Market Power on Third-Degree Price Discrimination”
Southern Economic Association Conference, Washington, DC, November 2005
University of California at San Diego, Rady School of Management, May 2012

“Does Market Experience Lead Bidders to Behave More Rationally? Evidence from Internet Auctions” (former title of “The Behavior of Inexperienced Bidders in Internet Auctions”)
Southern Economic Association Conference, Charleston, CA, November 2006
International Industrial Organization Conference, Savannah, GA, April 2007

“Competition Between Sellers in Internet Auctions”
International Industrial Organization Conference, Boston, MA, April 2009
International Atlantic Economic Society Conference, Rome, Italy, March 2009
International Industrial Organization Conference, Washington, DC, May 2008
Western Economic Association Meetings, Honolulu, HI, July 2008

GRANTS

Bentley University Faculty Affairs Committee Research Grant of \$2000, in support of "ID Verification and Reputation in Internet Auctions: Evidence from a Field Experiment." 2007-2008.

Bentley University Faculty Affairs Committee Research Grant of \$1400, in support of "A Step Ahead? Experienced Play in the P-Beauty Game." 2008-2009.

Networks, Electronic Commerce and Telecommunications (NET) Institute Grant of \$4500, in support of "Empirically Testing for Indirect Network Externalities in the LCD Television Market." 2008.

PROFESSIONAL SERVICE

Referee for *American Economic Review*, *Asia Pacific Management Review*, *Economic Inquiry*, *Economic Journal*, *Economics Letters*, *Empirical Economics*, *European Journal of Political Economy*, *International Journal of Industrial Organization*, *Journal of Economic Analysis and Policy*, *Journal of Economic Behavior and Organization*, *Journal of the European Economic Association*, *Journal of Industrial Economics*, *Journal of Political Economy*, *Journal of Sports Economics*, *Management Science*, *Oxford Bulletin of Economics and Statistics*, *Quarterly Review of Economics and Finance*, *RAND Journal of Economics*, *Review of Economics and Statistics*, *Review of Industrial Organization*, *Strategic Entrepreneurship Journal* and *Southern Economic Journal*.

TEACHING EXPERIENCE

Bentley University, August 2003 – Present.

Business Statistics (Fall 2003, Fall 2005)

Principles of Microeconomics (Fall 2004, Spring 2006, Fall 2006, Spring 2008, Fall 2008, Summer 2009, Fall 2011)

Principles of Macroeconomics (Spring 2005)

Intermediate Price Theory (Spring 2004, Spring 2005, Spring 2006, Spring 2007, Fall 2009, Summer 2010, Summer 2012, Fall 2012)

Economic Analysis of the Law (Spring 2004, Spring 2007, Fall 2009)

Industrial Organization and Markets (Fall 2005)

Research in Managerial Economics (Spring 2008, Spring 2009, Spring 2010, Fall 2011, Spring 2012)

Instructor, Law and Economics, University of Maryland, Fall 2000 – Fall 2002.

Instructor, Intermediate Microeconomics, University of Maryland, Summer 2001.

Instructor, Principles of Microeconomics, University of Maryland, Summer 2000.

AWARDS

Bentley College Publication Award, 2006

Bentley College Innovation in Teaching Award, 2005.

University of Maryland Department of Economics Teaching Award, Spring 2002. Highest rating by students among undergraduate economics classes.

Graduate Fellow, University of Maryland at College Park, 1997 - 1999.

Graduate Assistantship, University of Maryland at College Park, 1999 – 2003.

A.J. Boynton Scholarship (awarded to outstanding economics majors), Department of Economics, University of Kansas, 1995 and 1996