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#### From the SelectedWorks of Glen Mays

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#### Aligning Delivery and Financing Systems Across Sectors To Improve Hypertension Control and other Public Health Priorities

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# Aligning Delivery and Financing Systems for Medical Care, Public Health, and Social Services in Ways that Contribute to Hypertension Control and other Public Health Objectives

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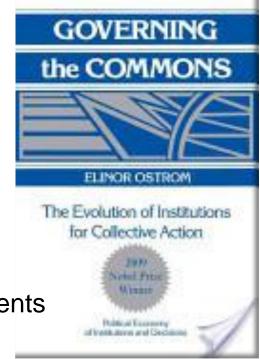


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### Challenge: overcoming collective action problems across systems & sectors

- Incentive incompatibility
- Concentrated costs & diffuse benefits: "wrong pocket" problems
- Time lags: costs vs. improvements
- Uncertainties about implementation
- Asymmetries in information
- Difficulties measuring progress
- Variable and under-resourced institutions & infrastructure to support commitments
- Institutional and cultural preferences that value individualized solutions



**Ostrom E. 1994** 

#### Empirical research: network structures are key in collective actions

- Actors
- Tasks
- Environment



# Q1: Factors that may lead organizations to prioritize multi-sector, collaborative approaches to hypertension control

- Building or leveraging densely connected networks of heterogeneous institutions
- Cultivating and activating central actors within networks
- Stimulating demand signals: evidence of community need & interest
- Reducing uncertainties about distribution & timing of costs & benefits
- Reducing uncertainties about potential network partners
- Developing inclusive and inter-connected governance structures
- Identifying and mitigating incentive conflicts
- Enhancing public visibility of tasks
- Infrastructure for high-frequency communication and information exchange
- Infrastructure for high-frequency measures of progress

# Q2 and Q3: Possible solutions with the broadest impact on multi-sector, collaborative approaches to hypertension control

#### **Solutions Supported by Existing Evidence**

- Community health worker/navigator/connector models
- Network change agent models
- Network funding and governance models (e.g. Humana Bold Goal)

#### Possible Solutions in Need of Further Study

- Pay for Success / Social Impact Bond
- Accountable Health Communities
- Health Enterprise Zones

# Q3: Other existing initiatives that could be leveraged to strengthen incentives for collective actions in hypertension control

- IRS community benefit standards for tax-exempt hospitals
- Medical loss ratio provisions for health insurers
- Permissive CMS rules for Medicare, Medicaid health plans to address social determinants through risk contracting
- CMS testing of alternative payment models
- ACA incentives for employer wellness programs
- National accreditation standards for public health agencies

#### Q4: Will solutions ensure equal benefit for all population segments?

#### Solutions that target and tailor for historically marginalized populations

- Community health worker/navigator/connector models
- Health Enterprise Zones

#### Solutions that could be designed to prioritize equity in impact

- Network change agent models
- Network funding and governance models (e.g. Humana Bold Goal)
- Pay for Success / Social Impact Bond
- Accountable Health Communities

#### Three most promising solutions and research opportunities

#### **Solutions Supported by Existing Evidence**

Community health worker/navigator/connector models

#### **Research Opportunities**

- Network funding and governance models (e.g. Humana Bold Goal, HEZones)
- Pay for Success / Social Impact Bond

### **Key References**

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