

## *Angela Christine Milano de Oliveira*

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### **Research Interests:**

Public Economics and Policy, Experimental Economics, Behavioral Economics

### **Employment:**

2009-present University of Massachusetts Amherst, Assistant Professor of Resource Economics  
2004-2009 University of Texas at Dallas, Teaching and Research Assistant  
2007 Conference Manager, Workshop on Measuring Preferences in a Social Context

### **Education:**

2009 University of Texas at Dallas, Department of Economics;  
Ph.D. Economics  
2006 University of Texas at Dallas, Department of Economics;  
Master of Science in Applied Economics  
2002 Fulbright Exchange Program in Political Science (Undergraduate Participant);  
Beijing, China  
2002 Auburn University of Montgomery; B.S. Business Administration  
Magna cum laude

### **External Grants and Awards:**

2011-2013 "It's Not (Just) About the Money," National Science Foundation  
SES#1062027, \$254,363 (\$38,356 UMass), Co-PI with Catherine Eckel and Sheheryar  
Banuri  
2008-2010 "Preferences and Poverty Traps: Experimental Investigations of Risk, Time and Social  
Preferences in Two Poor Neighborhoods," National Science Foundation  
SES #0752855, \$165,438, Co-PI with Rachel Croson and Catherine Eckel  
2008 Graduate Student Honorarium, Southern Economic Association Conference  
Travel Award, International Symposium "Foundations of Human Social  
Behavior," University of Zurich

### **Internal Grants and Awards:**

2010 Summer Online Writing Fellowship, University of Massachusetts Amherst, Office of  
Faculty Development (July Session)  
FLEX Grant, University of Massachusetts Amherst, Office of Faculty Development and  
Center for Teaching, \$500  
2006 John Kain Fellow, University of Texas at Dallas

### **Published Papers:**

The Stability of Social Preferences in a Low-Income Neighborhood Field (with Rachel T. A. Croson and  
Catherine C. Eckel). *Forthcoming, Southern Economic Journal*. July 2012.

Social Norms of Sharing in High School: Teen Student Giving in the Dictator Game (with Catherine Eckel,  
Philip J. Grossman, Cathleen Johnson, Christian Rojas and Rick Wilson). *Journal of Economic Behavior and  
Organization*. December 2011. 80(3): 603-612.

The Giving Type: Identifying Donors. (with Rachel T. A. Croson and Catherine C. Eckel). *Journal of Public Economics*. June 2011. 95(5-6): 428-435.

Social Capital and Public Goods (with Tammy Leonard and Rachel T. A. Croson). *Journal of Socio-Economics*. August 2010. 39(4): 474-481.

Gender and Negotiation in the Small (with Catherine Eckel and Philip J. Grossman). *The Negotiation Journal*. October 2008. 24(4): 429-445.

Is More Information Always Better? An Experimental Study of Charitable Giving and Hurricane Katrina. (with Catherine Eckel and Philip J. Grossman). *Southern Economic Journal*. October 2007. 72(2): 388-411.

### **Book Chapters:**

Heterogeneity in Ultimatum Bargaining: The role of information, individual characteristics, and emotions. (with Catherine Eckel). Ed. Gary Bolton and Rachel Croson. Oxford University Press. (Invited)

### **Other Publications:**

Commonalities in a Sea of Differences. *Commons Digest*. (Newsletter for IASC, invited).

Book Review of Experiments in Economics: Playing Fair with Money. *Forthcoming, Journal of Socio-Economics*.

Book Review of Economics and Psychology: A Promising New Cross-Disciplinary Field. (with Catherine Eckel). *Journal of Economic Behavior and Organization*. 71(2): 584-587. 2009.

### **Working Papers:**

The Effects of Group Composition and Fractionalization in a Public Goods Game: An Agent-Based Simulation. (with Pablo Lucas and Sheheryar Banuri). *Under Review*.

Economic Preferences and Obesity among a Low-Income African American Community. (with Tammy Leonard, Kerem Shuval, Celette Sugg Skinner, Catherine Eckel and James Murdoch). *Under review*.

Health Behavior and Behavioral Economics: Economic Preferences and Physical Activity Stages of Change in a Low-Income African American Community. (with Tammy Leonard, Kerem Shuval, Celette Sugg Skinner, Catherine Eckel and James Murdoch). *Under Review*.

Solidarity among the Poor. (with Catherine Eckel and Rachel T. A. Croson). *Working paper*.

On the Development of Risk Preferences: Experimental Evidence. (with Catherine Eckel, Philip J. Grossman, Cathleen Johnson, Christian Rojas, and Rick Wilson). CBEES Working paper #2008-5.

One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision (with Rachel T. A. Croson and Catherine Eckel). CBEES Working paper #09-06..

(Im)patience among Adolescents: A Methodological Note (with Catherine Eckel, Philip J. Grossman, Cathleen Johnson, Christian Rojas, and Rick Wilson). CBEES Working Paper #10-03.

Ethnicity, Community and Local Public Good Provision (with Rachel T. A. Croson and Catherine Eckel). CBEES Working paper #10-01.

### **Projects in Progress:**

It's Not (Just) About the Money (with Sheheryar Banuri and Catherine Eckel)

Caring for Others: An Experimental Investigation of Motives, Compensation, and Consequences (with Catherine Eckel, Paula England, and Nancy Folbre)

An Investigation of Social Preference Types (with Rachel Croson and Catherine Eckel)

Social Identity and the Voluntary Provision of Public Goods (with Sherry Xin Li and Catherine Eckel)

Preferences for Risk and Time among Low-Income Minorities: A Neighborhood-Level Comparison (with Rachel Croson, Catherine Eckel, Philip J. Grossman, Cathleen Johnson and Sherry Xin Li)

**Dissertation:**

Three Essays on Individual Heterogeneity in Social Preferences and Public Good Provision  
Thesis co-advisors: Catherine Eckel and Rachel Croson

**Teaching Experience:**

2010-present Applied Microeconomic Theory II (Graduate), spring term  
2009-present Price Theory (Undergraduate, Intermediate Micro), fall term  
2006, 2008 Public Sector Economics (Undergraduate)  
2006, 2007 Experimental Economics (Undergraduate – Teaching Assistant)  
2005 Business Forecasting (Undergraduate – Teaching Assistant)  
2004 Techniques for Economic Research (Undergraduate – Teaching Assistant)

**Academic Honors:**

2007-present The National Scholars Honor Society  
2002-present Phi Kappa Phi  
2002-present Omicron Delta Epsilon

**Conference Presentations:**

2011 *Allied Social Science Association Annual Meeting*, Denver, CO  
“Causes and Consequences of Solidarity Among the Poor,” AEA session on Preferences of the Poor (session organizer)

2010 *Southern Economic Association Annual Meeting*, Atlanta, GA  
“Causes and Consequences of Solidarity Among the Poor”  
*Economic Science Association North American Regional Meeting*, Tucson, AZ  
“Causes and Consequences of Solidarity Among the Poor”  
*International Association for the Study of the Commons Annual Meeting*, Tempe, AZ  
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”  
*Biennial Social Dilemma Conference*, hosted by Rice University, Houston, TX  
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”  
*Allied Social Science Association Annual Meetings*, Atlanta, GA  
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision,” AEA session on Individual Heterogeneity

2009 *Southern Economic Association Annual Meeting*, San Antonio, TX  
“Race, Community and Public Good Provision”  
*Economic Science Association North American Regional Meeting*, Tucson, AZ  
“Race, Community and Public Good Provision”  
*Stanford Institute for Theoretical Economics, Segment 7*, Stanford, CA  
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”  
*Workshop on Lab and Field Experiments on Social and Commons Dilemmas*, Arizona State University School of Human Evolution & Social Change and The Center for the Study of Institutional Diversity, Phoenix, AZ “Cooperation in Low-Income Communities”  
*Allied Social Science Association Annual Meetings*, San Francisco, CA  
“External Validity of the Lab Measures of Cooperation and Charitable Giving,” AEA Session on Charitable Giving and “Preferences for Risk and Time among Low-Income Minorities,” SABE Session in Cognitive Ability, Preferences, and Poverty

2008 *Southern Economic Association Annual Meeting*, Washington D.C.  
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”

*Economic Science Association, North American Regional Meetings, Tucson, AZ* “One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision” and “Preferences for Risk and Time among Low-Income Minorities.”

*Behavioral Labor Economics, IZA, Bonn, Germany* “Understanding Cooperative Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

*Contextualizing Economic Behaviour Young Researchers Poster Session, National Science Foundation and Deutsche Forschungsgemeinschaft, New York, NY* “Understanding Pro-social Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

*Foundations of Human Social Behavior Young Researchers Poster Session, University of Zurich, Zurich, Switzerland* “Understanding Pro-social Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

*Economic Science Association International Annual Meeting, Pasadena, CA* “Understanding Cooperative Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

*XI Summer School on Economics and Philosophy: Social Norms, Urrutia Elejalde Foundation and Universidad del País Vasco, San Sebastian, Spain* “Understanding Pro-social Behavior in the Field: Experimental Evidence from a Low-Income Neighborhood”

*Conference on Social Dilemmas, xs/fs at Florida State University, Tallahassee, FL* “Social Dilemmas and Charitable Giving: Evidence from the Field”

2007 *Southern Economic Association Annual Meeting, New Orleans, LA* “An Experimental Investigation of Social Context and the Voluntary Provision of Public Goods”

*Measuring Preferences in a Social Context, University of Texas at Dallas, Richardson, TX* “Preferences of Adolescents: The Houston Schools Project”

2006 *Economic Science Association International Annual Meeting, Atlanta, GA* “Risk Aversion in High School Students: Games and Surveys”

#### **Invited Talks**

2010 Center for Experimental Social Science (CESS), New York University, April  
“Ethnicity, Community and Local Public Good Provision”

Interdisciplinary Center for Economic Science (ICES), George Mason University, April  
“Ethnicity, Community and Local Public Good Provision”

2009 The Negotiation Center, University of Texas at Dallas, March  
“One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision”

2009 Workshop in Political Theory and Policy Analysis, Indiana University, February  
“Are Preferences Stable Across Domains? An Experimental Investigation of Social Preferences in the Field”

#### **Conference and Workshop Participation:**

2006 ICES Visiting Graduate Student Workshop in Experimental Economics, sponsored by IFREE, George Mason University, Fairfax, VA

2005, 2006 Discussant, Southern Economic Association Annual Meeting

#### **Professional Affiliations:**

Center for Behavioral and Experimental Economic Science, Cleve E. Willis Experimental Economics Laboratory

**Professional Memberships:**

American Economic Association, Economic Science Association, Association for Public Policy Analysis and Management, International Association for the Study of the Commons, Southern Economic Association, Committee on the Status of Women in the Economics Profession

**Grant Reviews:**

National Science Foundation (4)

**Refereeing:**

American Economic Review, American Political Science Review, Economic Inquiry (2), Economic Journal, Experimental Economics (3), Global Business and Economic Review, Human Nature, International Journal of Psychology (2), Journal of Economic Behavior and Organization (6), Journal of Economic Psychology, Journal of Public Economics (2), Nonprofit and Voluntary Sector Quarterly (2), Southern Economic Journal

**Departmental & Professional Service:**

2010-present Organizer, Experimental Economics Reading Group

2009-present Resource Economics Seminar Committee  
Cleve E. Willis Experimental Lab Advisory Board

2007 Organizer, "How to Publish Roundtable," sponsored by the  
Journal of Social Science Research at the University of Texas at Dallas

2006 Served on Panel of Experienced Teaching Assistants for the Spring TA Orientation

**Dissertation Committees:**

Christopher Burns, University of Massachusetts Amherst, Resource Economics (Member)

Matthew Zivot, University of Massachusetts Amherst, Cognitive Psychology (Member)

**Undergraduate Honors Thesis:**

Laura Ahmadi