

## SVEN E. FELDMANN

### ADDRESS

Melbourne Business School  
The University of Melbourne  
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### PERSONAL

Citizenship: Switzerland and United States  
Languages: German (native), English, French  
Married, two children

### ACADEMIC

#### *Current position:*

Associate Professor in Economics, Melbourne Business School, since 2008

#### *Previous positions:*

Visiting Assistant Professor, Northwestern University, Kellogg School of Management Department of Managerial Economics and Decision Sciences, 2004–2007

Adjunct faculty, Northwestern University, 2005 – 2007

Visiting Assistant Professor, Stanford University, Graduate School of Business, 2002

Assistant Professor, University of Chicago, Harris Graduate School of Public Policy Studies, 1997–2004

### EDUCATION

Ph.D. in Political Economy and Government, Harvard University, 1998

Advisors: Kenneth Shepsle, Eric Maskin, and James Snyder

M.A. (Lizentiat) in Economics, University of Zurich, *summa cum laude*, 1991

3ème année en économie politique, Université de Lausanne, 1988–89

### AFFILIATIONS

CESifo Research Network, Munich, Fellow, since 2010

Ford Motor Company Center for Global Citizenship, Kellogg, affiliate, since 2004

Center for Economic and Business Research (CEBR), Copenhagen, since 2003

## RESEARCH

### ***Refereed Publications***

“Strategic Appointments,” *Journal of Public Administration Research and Theory*, 17(1), 2007 (with Anthony Bertelli)

“Lobbying Bureaucrats,” *Scandinavian Journal of Economics*, Special Issue on “Political Economy”, 108(4), 2006 (with Morten Bennedsen)

“Informational Lobbying and Political Contributions,” *Journal of Public Economics*, 90(4-5), 2006 (with Morten Bennedsen)

“Structural Reform Litigation: Remedial Bargaining and Bureaucratic Drift,” *Journal of Theoretical Politics*, 18(2), 2006 (with Anthony Bertelli)

“Lobbying Legislatures,” *Journal of Political Economy* 110(4), 2002 (with Morten Bennedsen)

“Lobbying and Legislative Organization: The Effect of the Vote of Confidence Procedure,” *Business and Politics* 4(2), 2002 (with Morten Bennedsen)

### ***Book Review***

*Political Competition: Theory and Applications*, by John E. Roemer. In *Perspectives on Politics* 3(2), 2005

### ***Other Publications***

“Strong firms lobby, weak firms bribe: a survey-based analysis of the demand for influence and corruption”, with M. Bennedsen and D.D. Lassen, SSRN 2009

“Persuasion Through the Purse: How Political Contributions Crowd Out Information,” Harris Graduate School of Public Policy Studies Working Paper 98.1, (with Morten Bennedsen)

“Les incidences de la politique de protection de l’air sur l’innovation technologique de l’industrie domestique et sur la création de nouveaux marchés,” *Cahier de travail*, Swiss Graduate School of Public Administration (IDHEAP), Université de Lausanne, 1990 (with Stephan Estermann)

“Evaluation des Verfassungsartikels ‘Gleicher Lohn für gleichwertige Arbeit,’ ” *Studien zur Politikwissenschaft* 271/272, Zurich, 1990

### ***PhD Dissertation***

*Electoral Competition, Interest Group Influence, and Direct Democracy. Three essays in positive political economy.* Harvard University Dissertation 1998

### ***Working Papers / Work in Progress***

“Strong firms lobby, weak firms bribe: a survey-based analysis of the demand for influence and corruption”, with Morten Bennedsen and David Dryer Lassen. SSRN (2009) and EPRU (WP 2009-08). Under review.

“Relying on non self-serving statements: Full information revelation in cheap-talk games with multiple senders”

“Status quo protection and voluntary information disclosure”

“Political Competition in Two-Stage Elections,” with Yuelan Chen

“Greedy Lawyers,” with Massimo Morelli

“Board member’s role in implementing corporate nonmarket strategy,” with Stefan Kentrup

### ***Unpublished Papers***

“A Common Agency Approach to Political Control in Discretionary Agencies,” typescript (with Anthony Bertelli)

“The Determinants of Individuals’ Campaign Contributions,” paper presented at APPAM, October 2001 (with Tom DeLeire)

“Political Control and Human Service Provision,” paper presented at MPSA, April 2001 (with Anthony Bertelli and Laurence E. Lynn)

“Bargaining for Legislation with Voter Initiatives,” typescript, January 2001

“Do Legislators Maximize Votes?” typescript, 1996

“Narrow Wins and Big Losses in Congressional Roll Call Votes,” paper presented at MPSA, 1995 (with David King and Richard Zeckhauser)

“Agenda Formation with Cautious Agents,” typescript, 1994

### **TEACHING**

Managerial Economics, MBA, Melbourne Business School (2008–present)

Economics of Strategy, EMBA, Melbourne Business School (2009–present)

Microeconomic Analysis, MBA, Kellogg (2004–2007 (11x))

Strategic Management in Non-Market Environments, MBA, Kellogg (2007)

Introduction to Formal Political Theory, UG, Northwestern (2006–07)

Foundations of Political Economics, Ph.D., Stanford GSB (2002)

Advanced Microeconomics, Ph.D./MPP, U of Chicago (1998–2004)

Political Economy of Public Policy, MPP, U of Chicago (2000–2003)

Collective Choice and Institutions, Ph.D., U of Chicago (2000, 2001)

Models of Political Economy, Ph.D., U of Chicago (1998)

Policy Analysis and Political Choice, MPP, U of Chicago (1998–2000)

Game Theory and Decisions for Public Policy, MPP, U of Chicago (2000)

### **GRANTS, FELLOWSHIPS AND AWARDS**

#### ***Grants***

Internal Competitive Grant (2010), Melbourne Business School \$21,000

Visitor grant (2010), Melbourne Business School \$5,000

Distinguished visitor grant (2008), Melbourne Business School \$10,000

#### ***Fellowships and Awards***

Fellowship, Yale University, Center for the Study of American Politics, 2004–2006 (declined)

Campbell National Fellowship, Hoover Institution, 2002–2003

Fellowship, Center for Basic Research in the Social Sciences, Harvard, 2002 (declined)

Harvard/MIT Dissertation Fellowship in Positive Political Economy, 1995–96

Swiss National Science Foundation Research Fellowship, 1994–95

Janggen-Poehn Dissertation Fellowship, 1993–96  
Fulbright Scholar, 1992–94  
Roberta Tanner-Radner Fellowship, 1992–94  
Graduate Fellowship, Harvard University 1992–97  
Visiting Student Fellowship, University of Lausanne, 1988–89

## PROFESSIONAL ACTIVITIES

### *Visits*

CES, LMU Munich, January 2010, June 2011  
European University Institute, Florence, December 2010  
Department of economics, INSEAD Fontainebleau, September 2009, June 2011  
Center for Economic and Business Research (CEBR), Copenhagen (multiple)  
Department of economics, Copenhagen Business School, November 2006  
Department of economics, University of Copenhagen, multiple (1998–2000)

### *Refereeing*

*American Economic Review, American Journal of Political Science, American Political Science Review, Berkeley Economic Journals, Econometrica, Economic Letters, Economics & Politics, European Union Politics, Games and Economic Behavior, International Economic Review, Israel Science Foundation, Journal of Institutional and Theoretical Economics, Journal of Law and Economics, Journal of Law, Economics, & Organization, Journal of Political Economy, Journal of Public Economics, Management Science, Oxford University Press, Political Behavior, Public Choice, Quarterly Journal of Political Science, Rand Journal of Economics, Review of Economic Studies, Scandinavian Journal of Economics, Social Sciences Research Council of Canada.*

### *Academic Conferences and Presentations*

Australasian Economic Theory Workshop, 2011  
Econometric Society Australasian Meetings 2008\*, World Congress 2010  
Public Economic Theory 2007, 2010  
Business Strategy and the Non-Market Environment Stanford 2002, Northwestern 2005\*, 2010  
Centre for Industrial Economics Workshop, Copenhagen 2009\*  
CEPR European Summer Symposium in Economic Theory, Gerzensee 2009\*  
Australasian Public Choice 2009  
Innovation and Information Workshop, CITE, Melbourne 2009  
Game Theory Society World Congress 2008  
Workshop on Communication, Game Theory, and Language, Northwestern 2007  
Game Theoretic Models in International Relations, Northwestern 2007  
Nemmers Prize Conference, Northwestern 2005  
Workshop on Deliberation, Northwestern 2005  
American Economic Association Annual Meetings (multiple)  
European Economics Association Annual Meetings 2000, 2006  
American Political Science Association Annual Meetings (multiple)  
Midwest Political Science Association Annual Meetings (multiple)  
Public Choice Society (multiple)  
WCFIA Political Institutions and Economic Policy Conference, Harvard 2004\*  
Wallis Institute on Political Economy, Rochester 1999, 2000\*, 2004, 2005  
Stanford Institute for Theoretical Economics (SITE) 2001\*

Positive Theory of Constitutions and Constitutional Design, Columbus OH, 2001  
EURESCO Political Economy of Economic Policy, Toulouse 2000\*  
Liberty Fund Colloquium on Public Choice 1997  
CEPR Summer Conference on Economic Theory, Gerzensee 1996  
Jerusalem Summer School in Economic Theory 1996  
Analysis of Political Institutions, Northwestern University 1995\*.

\*invited speaker

### ***Invited Seminars***

2010: University of Adelaide; Deakin University; University of New South Wales; La Trobe University  
2009: University of Basel; Queensland University of Technology; University of Queensland  
2007: University of Adelaide; University of Illinois Urbana-Champaign; Kellogg Graduate School of Management (MEDS Department); University of Mannheim; Melbourne Business School; Ludwig Maximilian University Munich; WHU–Otto Beisheim School of Management, Germany  
2006: Johannes Gutenberg University Mainz; Copenhagen Business School  
2005: Kellogg Graduate School of Management (MEDS Department); Center for Economic and Business Research  
2004: Center for Economic and Business Research, Copenhagen; Stanford Graduate School of Business; University of Chicago (poli sci); University of Bonn; University of Heidelberg; Johannes Gutenberg University Mainz  
2003: Tulane University; University of Chicago (econ); Hoover Institution, Stanford;  
2002: University of Basel; University of California, Berkeley (poli sci and Haas School of Business); Stanford University (econ); California Institute of Technology  
2001: University of Michigan (poli sci); Northwestern, Kellogg Graduate School of Management; University of Chicago (poli sci); New York University (econ and politics); University of Kentucky; Ministry of Trade and Industry & CEBR, Copenhagen; University of Illinois at Chicago; Harvard University  
2000: University of Lausanne; University of Zurich; University of St. Gallen; New York University (politics)  
prior: Copenhagen Business School; Stanford Graduate School of Business; University of Geneva (poli sci); University of Copenhagen; Wharton School of Business; University of Tilburg; University of Copenhagen; University of Chicago (poli sci); Northwestern, Kellogg Graduate School of Management; Iowa State University; Harvard University; University of Chicago, Harris School of Public Policy; University of Bern (poli sci); New York University (politics); University of Pittsburgh; University of Iowa (poli sci); Stanford University (poli sci)

### ***Memberships***

American Economic Association  
American Political Science Association  
Econometric Society  
European Economic Association  
Game Theory Society

## **SUPERVISION**

John Baughman (2000, Bates College)  
Zahid Hasnain (2000, Dean & Company)  
Tony Bertelli (2001, University of Southern California)  
Chris Berry (2002, University of Chicago)  
Stefan Kentrup (TU Dortmund, 2010; Roche).