

CURRICULUM VITAE

Olivier Cadot

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Rue Mathurin Cordier 11
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PROFESSIONAL EXPERIENCE

Full-time Academic positions

Université de Lausanne, Professeur ordinaire, 1999-;

Director, Institut d'Economie Appliquée (CREA), 2004-;

Director, Master of Science in Management, 2004- ;

Director, Master in International Management, 2000-2004 ;

INSEAD: Assistant Professor 1990-96, Associate professor 1997-99

UCLA, Anderson School of Business: Visiting assistant professor, Winter/Spring 1997.

McGill University: Visiting assistant professor, January-May 1989.

Other

Université d'Aix-Marseilles, Visiting Scholar, 2006-2007

Universität Bern, **World Trade Institute**, Visiting Professor, 2001-2007

Université de Genève, Visiting Professor, 2005-2007

Institut d'Etudes Politiques de Paris, Visiting professor, 1996-7 and 2006.

CEPREMAP (Paris), Associate Scholar, since 2005.

CERDI (Clermont-Ferrand), Associate Scholar, since 2002.

World Bank: Consultant, 2001-2002 (IF missions to Africa); Mission chief 2004.

INSEAD: Senior Research Fellow, 2000-2001.

New York University, Stern School of Business: Lecturer, Exec-MBA program, 1996-98.

Koç University, School of Business: Lecturer, Exec-MBA program, 1995-.

International Monetary Fund, Intern, Department of fiscal affairs, June-August 1988.

OECD, Consultant, Department of Fiscal and Financial Affairs, 1986-87.

EDUCATION

Princeton University (USA) : Ph.D, Economics (1991),

McGill University (Canada) : M.A., Economic History,

Université du Québec à Montréal (Canada) : B.Sc, Economics.

DISTINCTIONS

Research Fellow, CEPR, since 1999.

Elected Best Teacher, HEC Lausanne, 2004

Three times nominated for INSEAD's Outstanding Teacher Award.
Reader's Digest prize for Excellence in Teaching, Princeton University, 1988.
Princeton University fellowship, 1985-89
Sloan Foundation dissertation fellowship, summers 1986, 1987, 1989.
Newcomen Society Prize, best paper in economic history, 1982.
Great distinction, McGill University, 1982.
Listed in the *Who's Who in France* since 2000 and in the *Who's Who in the World* since 2007.

PUBLICATIONS

“Why OECD Countries should Reform their Rules of Origin”, with Jaime de Melo; CEPR discussion paper 6051, forthcoming, *World Bank Research Observer*.

“Rules of Origin for Preferential Trading Arrangements: Implications for the ASEAN Free Trade Area of EU and US Experience”; with Jaime de Melo and Alberto Portugal-Pérez, forthcoming, *Journal of Economic Integration*.

“Tariff Evasion and Customs Corruption: Does PSI Help?”, with Jose Anson and Marcelo Olarreaga, *Contributions to Economic Analysis and Policy* **5**, 2006.

“Product-Specific Rules of Origin in US and EU Preferential Trading Agreements: An Assessment”; with Céline Carrère, Jaime de Melo and Bolormaa Tumurchudur; *World Trade Review* **5**, 2006, 199-224.

“How Much Market Access in FTAs? Textiles in NAFTA”, with Céline Carrère, Jaime de Melo and Alberto Portugal; *World Bank Economic Review* **19**, 2006, 379-406.

“Contribution to Productivity or Pork Barrel? The Two Faces of Infrastructure Investment”, with Lars-Hendrik Röller and Andreas Stephan, *Journal of Public Economics* **90**, 2006, 1133-1153.

“Lobbying, Counterlobbying, and the Structure of Tariff Protection in Rich and Poor Countries”; with Jaime P. de Melo and Marcelo Olarreaga, *World Bank Economic Review* **18**, 2004, 345-366.

“Rules of Origin in North-South Preferential Trading Arrangements with an Application to NAFTA”; with José Anson, Antoni Estevadeordal, Jaime de Melo, Akiko Suwa-Eisenmann et Bolorma Tumurchudur; *Review of International Economics* **13**, 2005, 501-517.

“Rules of Origin as Export Subsidies”, with Antoni Estevadeordal and Akiko Suwa-Eisenmann, forthcoming in Cadot et al., eds., *The Origin of Goods: Rules of Origin in Free-Trade Agreements*; Oxford University Press.

“Par-delà le ‘Röstigraben’: L’électorat suisse partagé face à l’UE”, with Jose Anson, *Revue Suisse d’Economie et de Statistiques* **140**, 2004, 171-206.

“OGM et relations commerciales transatlantiques”, with Akiko Suwa-Eisenmann et Daniel Traça, *Cahiers d’Economie et de Sociologie Rurale* **68-69**, 2003, 104-148.

“The Protectionist Bias of Duty Drawbacks and the New Regionalism”, with Jaime P. de Melo and Marcelo Olarreaga; *Journal of International Economics* **59**, 2003, 161-182.

“Banana Splits and Banana Slips: the European and Trans-Atlantic Politics of Bananas”, with Douglas Webber, *Business and Politics* **4**, 2002, 5-40.

“External quota harmonization in FTAs: A Step Backward?”, with Jaime P. de Melo and Marcelo Olarreaga, *Economics and Politics* **14**, 2002, 259-282.

“Incentives and Obstacles to Growth: Lessons from Manufacturing Case Studies in Madagascar”, with John Nasir, The World Bank, RPED Discussion Paper #117, November 2001.

“Can Regionalism Ease the Pains of Multilateral Trade Liberalization?”, with Jaime P. de Melo and Marcelo Olarreaga, *European Economic Review* **45**, 2001, 27-44.

“Career Concerns and the Acquisition of Firm-Specific Skills”, with Bernard Sinclair-Desgagné, *Journal of the Japanese and International Economy* **14**, 2001, 204-217.

“Trade and Competition Policy: Where Do We Stand?”, with Jaime P. de Melo and Jean-Marie Grether, *Journal of World Trade* **13**, June 2000, 1-24.

“Régionalisme asymétrique en Afrique sub-saharienne: où en sommes-nous?”, with Jaime P. de Melo and Marcelo Olarreaga, *Revue d’Economie du Développement*, 1-2/2000, 247-261.

“Regional Integration and Lobbying for Tariffs Against Non Members”; with Jaime P. de Melo and Marcelo Olarreaga, *International Economic Review* **39**, August 1999, 635-658.

“R&D: Who Does the R, Who Does the D?”, with Dominique Desruelle, *Journal of International Economics* **46**, Octobre 1998, 87-104.

“On the Computation of Randomized Markov Equilibria”, with Bernard Desgagné, *Games and Economic Behaviour* **17**, August 1996, 129-134.

“Syndicated Lending under Asymmetric Creditor Information”, with Saugata Banerjee, *Journal of Development Economics* **49**, May 1996, 289-306.

“The Europe Agreements and EC-LDC Relations”, with Jaime P. de Melo, in Han Herderschee, Nico van der Windt and Ann Kuyvenhoven (eds): *Transition in Central and Eastern Europe: Implications for EU-LDC Relations*; Boston: Kluwer, 1996.

“Innovation Under the Threat of Stricter Environmental Standards”, with Bernard Desgagné, in Carlo Carraro, Yannis Katsoulacos and Anastasios Xepapadeas (eds): *Environmental Policy and Market Structure*; Boston: Kluwer, 1996.

“Early Trade Patterns under the Europe Agreements: France, Germany and Italy”, with Riccardo Faini and Jaime P. de Melo, *European Economic Review* **39**, April 1995, 601-610.

“Environmental Standards and Industrial Policy”, with Bernard Desgagné, *Journal of Environmental Economics & Management* **29**, September 1995, 228-237.

“France and the CEECs: Adjusting to Another Enlargement”, with Jaime de Melo, in Riccardo Faini and Richard Portes (eds): *European Union Trade with Eastern Europe: Adjustment and Opportunities*; London: CEPR, 1995.

“Prudence and Success in Politics”, with Bernard Desgagné, *Economics and Politics* **4**, July 1992, 171-190.

“Corruption as a Gamble”, *Journal of Public Economics* **33**, July 1987, pp. 22 - 44.

Edited volumes

The Origin of Goods: Rules of Origin in Free-Trade Agreements; with Antoni Esteveordal, Akiko Suwa-Eisenmann and Thierry Verdier, eds., Oxford University Press, 2006.

European Casebook in Trade And Industrial Policy, with Landis Gabel, Jonathan Story and Douglas Webber (eds), Prentice Hall, 1996.

Monographs

Applied Trade Policy Analysis: A Handbook; with Jean-Marie Grether and Jaime de Melo, forthcoming, UNCTAD Virtual Institute.

Working papers

“Why OECD Countries should Reform their Rules of Origin”, avec Jaime de Melo; CEPR discussion paper 6502; forthcoming, *World Bank Research Observer*.

“Export Diversification: What’s Behind the Hump?”, with Céline Carrère and Vanessa Strauss-Kahn, CEPR discussion paper 6590.

“Endowments, Specialization, and Policy”, with Alessandro Nicita, Juliya Shakurova and Claudio Sfreddo.

“Anti-Dumping Sunset Reviews: The Uneven Reach of WTO Disciplines”, with Jaime de Melo and Bolormaa Tumurchudur, CEPR discussion paper 6502.

“Applied Trade Policy Analysis”, with Soamiely Andriamananjara and Jean-Marie Grether, The World Bank, 2007.

“India’s Trade Policy for Sale: Who Buys? How Much?”, with Jean-Marie Grether and Marcelo Olarreaga, CEPR DP 4168.

“Scared of Foreigners and their Products? Survey Evidence from France”; with Pierre-Yves Geoffard, Akiko Suwa-Eisenmann and Thierry Verdier, 2006; CEPR DP 5544.

“The Elimination of Madagascar’s Vanilla Marketing Board, Ten Years On”; with Laure Dutoit and Jaime de Melo, 2006; CEPR DP 5548; under second review, *World Development*.

“How Costly is it for Poor Farmers to Lift Themselves out of Subsistence?”, with Laure Dutoit and Marcelo Olarreaga, 2005; CEPR DP 5392.

“Barriers to Imitation and the Incentive to Innovate”, with Steven A. Lippman, 2004, revise and resubmit, *Berkeley Economic Journals*.

Work in progress

“Trade and Employment: Bolivia, 1992-2004”, with Ana-Cristina Molinah and Seynabou Yaye Sakho.

Case studies

Chile: In Search of a Second Wind, with Lourdes Casanova, INSEAD, 2002.

Monsanto and Genetically Modified Organisms, with H. Landis Gabel and Daniel Traça, INSEAD, 2001; forthcoming in Laura Nash, Henri-Claude de Bettignies and Kenneth Goodpaster, eds., *Business Ethics: Policies and Persons*, McGraw-Hill, 2005.

Soccer Balls: Made For Children By Children? Child Labor in Pakistan, with Daniel Traça, INSEAD, 1999; forthcoming in Laura Nash, Henri-Claude de Bettignies and Kenneth Goodpaster, eds., *Business Ethics: Policies and Persons*, McGraw-Hill, 2005.

Reinventing Airbus, with H. Landis Gabel and Daniel Traça, INSEAD, 1998.

Confronting EU Antidumping: the Grey Cotton Case Seen from Turkey, INSEAD, 1998.

Chad's Billion-Barrel Oil Field: From Rags to Riches?, INSEAD, 1998.

High Definition TV in Europe; with H. Landis Gabel, INSEAD, 1993; in Cadot *et al.* (eds.): *European Casebook on Trade and Industrial Policy*: Prentice Hall

European Steel in Crisis; with H. Landis Gabel, INSEAD, 1993; in Cadot *et al.* (eds.): *European Casebook on Trade and Industrial Policy*: Prentice Hall

David vs Goliath in European Power Battle, with H. Landis Gabel, INSEAD, 1996

From Franc Faible to Franc Fort: 12 years of French Economic Policy, with Antonio Fatas, INSEAD, 1996.

Banana Split in Europe, with Douglas Webber, INSEAD, 1996.

Reports

Préférences et règles d'origine: Perspectives des APE pour l'Afrique de l'Ouest et Centrale; avec Calvin Djiofack et Jaime de Melo, Agence Française de Développement, 2007.

Préférences et règles d'origine dans le commerce de textile entre la Suisse et les pays Euro-Med; avec Christopher Grigoriou et Bolormaa Tumurchudur, Rapport pour le Secrétariat d'Etat à l'Economie, Institut Créa, 2007.

Landlockedness, Infrastructure and Trade in Central Asia, with Céline Carrère and Christopher Grigoriou, The World Bank, 2006.

GSP Rules of Origin: A Proposal for Reform, with Jaime de Melo and Emmanuel Pondard, Report for the European Commission, 2006.

An Effective Strategy for Zambia's Regional Trade Agreements, with Jaime de Melo and Fahrettin Yagci, The World Bank, 2005.

The Rules of Origin facing ESA Trade: Analysis and Proposals for EPA Negotiations, with Jaime de Melo and Bolormaa Tumurchudur, The World Bank, 2005.

Tariffication of the EU's TRQ regime for bananas: evaluation of scenarios; with Patrick Messerlin and Joseph Francois, report for the Government of Ecuador, 2004.

Diagnostic Trade Integration Study: Chad; The World Bank, 2004.

"Trade Policy", in the *Diagnostic Trade Integration Study: Guinea*, The World Bank, 2003.

Can Industrial Europe be Saved? With Pierre Blime, Center for Economic Reform, London, 1996.

La promotion des industries de pointe, Groupe d'experts de Michel Rocard, 1992 (paper presented orally to Michel Sapin, Minister of the Economy).

Imports Tariffs as Instruments of Taxation: A Survey; Washington, D.C.: IMF, 1989.

Other articles, notes and briefings

"Why OECD Countries should reform their rules of origin"; with Jaime de Melo, forthcoming, *World Bank Research Observer*.

"Trois Questions à Olivier Cadot", AGEFI, May 2, 2007.

« Oui à une excellente affaire », with Marius Brühlhart et Céline Carrère, *24 Heures*, 13 novembre 2006.

« Ce qui manque à l'OMC est un pôle de recherche qui guide son action » ; *Le Temps*, 10 janvier 2006, p.15.

"L'Afrique souffre d'un défaut de globalisation", interview, *L'Hebdo*, 22 mai 2003.

"France's role in the transatlantic dispute over biotechnology: Public concern or protectionist conspiracy?", with David Vogel, *Brookings Briefings*, Brookings Institution, 2001.

"Les Supercheries de la Politique Agricole Commune", *La Tribune*, 9 mars 1999.

"Libre-échange: la France gagnante", *L'Esprit Libre*, February 1996.

"Compétitivité et Innovation en Europe", with Pierre Blime and Tanguy Josse, paper presented at the *Journées de l'Innovation*, Paris, October 1995.

"Geld und Gunst", *WirtschaftsWoche*, 10 October 1995.

"Beyond the current gloom: is France losing competitiveness?" *Proceedings of the IXth EBIC Conference*, Paris, April 1994.

"Choisir les filières d'avenir", *Le Monde*, 20 octobre 1992.

Other

Three Essays in the Economics of Disinformation, Ph.D dissertation, Princeton University, 1990.
L'inflation en France, 1914-1920, M.A. thesis, McGill University, 1983.

Editorial and refereeing activities

Editorial Board, *Revue d'Economie du Developpement*.

Referee,

American Economic Review

Journal of International Economics

Journal of Public Economic

Journal of Industrial Economics

Journal of Development Economics

European Economic Review

International Journal of Industrial Organization

Journal of Economics and Management Strategy

Journal of Environmental Economics and Management

European Journal of Political Economy

Oxford University Press

Ph.D dissertation supervision & committee work

Doctoral dissertation supervision

Jose Anson, doctoral candidate, HEC Lausanne

Bolormaa Tumurchudur, HEC Lausanne

Laure Dutoit, HEC Lausanne

Antonio Fidalgo, HEC Lausanne

Julyia Shakurova, HEC Lausanne

Doctoral dissertation committees

Saugata Banerjee, Ph.D in Finance, INSEAD (graduated 1994)

Miklos Sarvary, Ph.D in marketing, INSEAD (graduated 1996)

Ragnar Gudmunsson, doctorat de l'Institut d'Etudes Politiques de Paris, 1997

Jean-Christophe Maur, doctorat de l'Institut d'Etudes Politiques de Paris, 1999

Corinne de Peretti, Université d'Auvergne, 2002

Gilles Yabi, Université d'Auvergne, 2003

Isabelle Dauner, HEC Lausanne, 2003

Alessandro Nicita, Université de Genève, 2004

Lisa Borgatti, HEI, Genève, 2004

Janet Shaner, IMD/HEC Lausanne, 2005

Committee work

Commission de Nomination, Poste de Professeur Ordinaire en Economie Politique, Université de Genève, 2007.

Commission de Structure, Poste de Professeur Ordinaire en Economie Politique, Université de Genève, 2005.

Programme design task force, Graduate School, HEC Lausanne, Chairman, 2004.

Programme Committee, European Economic Association Annual Meeting, 2002.

Local Organizing Committee, European Economic Association Annual Meeting, 2001

Conseil Scientifique, Fondation Jean Monnet, 2001-

External evaluator, PHARE program, European Commission, 1998-2000.

Commission de la Recherche Scientifique, Université de Lausanne, 2000-
INSEAD MBA admissions committee, 1992-95 (chairman 1993-95)
INSEAD MBA strategic review committee, 1993-94
INSEAD Ph.D Committee, 1994-95
INSEAD R&D Committee, 1997-99.
INSEAD Library Sub-Committee, 1997-99
INSEAD Diploma Committee, 1998-99

Membership in academic societies

American Economic Association,
European Economic Association,
CEPR

Personal information

Citizenship: French; married, 2 children.