

## JUDITH M. DEAN

Professor of International Economics  
International Business School  
Brandeis University

Mailstop 032, 415 South St., Waltham, MA 02453  
[JudyDean@Brandeis.edu](mailto:JudyDean@Brandeis.edu), 781-736-8547

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### EDUCATION

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Ph.D., Economics, Cornell University, 1985.  
M.A., Economics, Cornell University, 1982.  
B.A., Economics, Gordon College, *summa cum laude*, 1978.  
Fields: International Economics, Economic Development, Econometrics.  
Language: French.

### EMPLOYMENT

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Professor of International Economics, Brandeis University, 2010 - present.  
Senior International Economist, Research Division, Office of Economics, USITC, 2007 – 2010.  
International Economist, Research Division, USITC, 2000 - 2007.  
Associate Professor of Economics, SAIS, Johns Hopkins University, 1990 – 2000.  
Assistant Professor, Dept. of Economics, Bowdoin College, 1983 - 1990.

### CONSULTING AND VISITING POSITIONS

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Visiting Scholar, USITC, 2010 - present.  
Visiting Professor, Pew Younger Scholars Program, University of Notre Dame, Summer 1999.  
Visiting Scholar, Indian Statistical Institute, New Delhi, India, Fall 1987, Fall 1994.  
Consultant, World Bank, 1991, 1993.  
Consultant, OECD, 1991-92.  
Member of Advisory Panel, Office of Technology Assessment, US Congress, 1991-93.

### COURSES TAUGHT

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#### *Graduate*

MA, 1st Yr.: International Trade Theory, International Monetary Theory, Microeconomics, Global Economic Environment  
MA, 2nd Yr.: Advanced Trade Theory, Applied Econometrics for Trade and Development  
Seminar: Introduction to Graduate Trade Theory

#### *Undergraduate*

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Introductory: Principles of Microeconomics  
Intermediate: Intermediate Microeconomics, International Trade and Finance, International Trade and Development, Economic Development, Econometrics  
Advanced: International Trade Theory and Policy, International Monetary Theory and Policy

## PUBLICATIONS

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### *Papers and Book Chapters*

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“Measuring Vertical Specialization: The Case of China,” (with K.C. Fung and Zhi Wang), *Review of International Economics*, forthcoming.

“Trade Growth, Production Fragmentation, and China’s Environment” (with M. Lovely) in R. Feenstra and S. Wei, *China's Growing Role in World Trade*. Chicago: NBER and University of Chicago Press, 2010.

“Decomposing China–Japan–U.S. Trade: Vertical Specialization, Ownership, and Organizational Form,” (with M. Lovely and J. Mora), *Journal of Asian Economics*, 20: 596-610, 2009.

“Quantifying the Value of US Tariff Preferences” (with J. Wainio), in B. Hoekman, W. Martin and C. Braga, eds., *Trade Preference Erosion: Measurement and Response*. NY: World Bank-Palgrave-MacMillan, 2009.

“Are Foreign Investors Attracted to Weak Environmental Regulations?: Evaluating the Evidence from China” (with M. Lovely and H. Wang), *Journal of Development Economics*, 90: 1-13, 2009.

“Estimating the Price Effects of Non-Tariff Barriers” (with R. Feinberg, J. Signoret, R. Ludema, and M. Ferrantino), *The B.E. Journal of Economic Analysis & Policy* (Contributions), 9: Issue 1, 2009. Reprinted in *Trade Policy Special Collection, The B.E. Journal of Economic Analysis & Policy*, March 2010.

“Trade, Poverty and the Environment: Must There Be a Tradeoff?” in S. Rundle, ed., *Economic Justice*. Georgia: Authentic Media, 2009.

[Trade Growth, Global Production, and Environmental Degradation](#) (with M. Lovely), *VOX*, 5-14-08.

“Estimating the Tariff Equivalent of NTMs” (with R. Feinberg and M. Ferrantino) in P. Dee and M. Ferrantino, eds., *Quantitative Methods for Assessing the Effects of NTMs*, Singapore: World Scientific Publishing, 2005.

“Why Trade Matters for the Poor,” in J. Dean, J. Schaffner and S. L. S. Smith), eds., *Attacking Poverty in the Developing World* Georgia: Authentic Media and World Vision, 2005.

“Does Trade Liberalization Harm the Environment? A New Test,” *Canadian Journal of Economics*, 35: 819-42, 2002.

“Testing the Impact of Trade Liberalization on the Environment,” in P. Fredriksson, ed., *Trade, Global Policy, and the Environment*, World Bank Discussion Paper No. 402, 1999.

“Export Bans, Environmental Protection and Unemployment,” (with S. Gangopadhyay), *Review of Development Economics*, 1: 324-36, 1997.

“Export Bans, Environment, and Developing Country Welfare,” *Review of International Economics*, 3: 319-29, 1995.

“From Protectionism to Free Trade Fever?” *Open Economies Review*, 6: 369-85, 1995.

“Market Disruption and the Incidence of VERs under the MFA,” *Review of Economics and Statistics*, 77: 383-88, 1995.

"The Trade Policy Revolution in Developing Countries," *World Economy, Supplement: Global Trade Policy* 1995: 173-89. (Reprinted in: C. Milner, ed. *Developing and Newly Industrializing Countries*, UK: Elgar, 1998.)

"Strategic Trade Practices in the Presence of a VER" (with S. Gangopadhyay), *International Economic Review*, 33: 645-59, 1992.

"Trade and the Environment: a Survey of the Literature," in P. Low, ed., *International Trade and the Environment*, World Bank Discussion Paper No. 159, 1992.

"Market Equilibrium under the 'Threat' of a VER" (with S. Gangopadhyay), *Journal of International Economics*, 30: 137-52, 1991.

"The Effects of the US MFA on Small Exporters," *Review of Economics and Statistics*, 72: 63-69, 1990.

### ***Books and Monographs***

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*Attacking Poverty in the Developing World* (editor, with J. Schaffner and S.L.S. Smith). Georgia: Authentic Media and World Vision, 2005.

*International Trade and the Environment* (editor). UK: Ashgate Publishers, The International Library of Environmental Economics and Policy Series, 2001.

*Trade Policy Reform in Developing Countries since 1985: A Review of the Evidence* (with S. Desai and J. Riedel), World Bank Discussion Paper No. 267, 1994.

### ***USITC Publications***

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"Does Trade Growth Increase US Wage Inequality? New Developments in the Debate," (with J. Signoret) *USITC Executive Briefings on Trade*," September 2009.

"Industrial Development, Rationalization and Private Ownership" (with M. Ferrantino and A. Hammer), Chapter 2 in USITC, *China: Description of Selected Practices and Policies*, December 2007.

"Literature Review," Chapter 2 in USITC, *Air and Noise Pollution Abatement Services*, April 2005.

"The Impact of NAFTA Preferences on US-Mexican Trade" (with L. Agama), Chapter 6 in USITC, *The Impact of Trade Agreements*, August 2003.

"The Effects of Trade Liberalization on the US Economy in Historical Perspective: A Literature Review," (with M. Ferrantino, et. al.), Chapter 4 in USITC, *The Impact of Trade Agreements*, August 2003.

"Textiles and Apparel" (with J. Jones), Chapter 3 in USITC, *The Economic Effects of Significant U.S. Import Restraints*, Third Update June 2002.

"The Impact of CBERA on Beneficiary Countries," Chapter 4 in USITC, *The Impact of the Caribbean Basin Economic Recovery Act: Fifteenth Annual Report, 1999-2000*, Sept. 2001.

"Measuring the Impact of Freer Trade on the Environment," *USITC International Economic Review*, 9/2000.

***Book Reviews, Comments, and Other Professional Work***

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Review of Gallagher, K., ed., *Handbook of Trade and Environment* (2008). *World Trade Review*, 9: 538-542, 2010.

Review of Barrett, C. B., M. Carter, and P. Little, eds., *Understanding and Reducing Persistent Poverty in Africa* (2008). *Journal of Faith and Economics*, No. 54: 107-112, 2009.

Review of Lee, H. and D. Roland-Holst, eds., *Economic Development and Cooperation in the Pacific Basin* (1998). *Review of International Economics*, 8: 583-585, 2000.

Comment on Braga, C. P., "Tropical Forests and Trade Policy," in P. Low, ed., *International Trade and the Environment*, World Bank Discussion Paper, No. 159, 1992.

"Trade Policy and the Environment: Developing Country Concerns," survey prepared for the Environment Directorate, OECD, March 1992.

**WORKING PAPERS AND COMPLETED DRAFTS**

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"Explaining China's Position in the Global Supply Chain," (with K.C. Fung), manuscript (October 2009).

"Is Trade Preference Erosion Bad for Development?" USITC Working Papers 2006-11-A.

**PROFESSIONAL ACTIVITIES**

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***Selected Conference Presentations, 1990-present***

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Tsinghua University, NDRC, and USITC, *Joint Symposium on U.S.-China Advanced Technology Trade*, Beijing, Oct. 2009: "Explaining China's Position in the Global Supply Chain."

Institut Veolia Environnement and CHED, School of Economics, Beijing University, *Trade, Urbanization and the Environment Conference*, Beijing, Oct. 2009: Panel on Trade and Environment (invited).

East-West Center and ADB Institute, *China, Japan and the US: Deeper Integration Pre-Conference*, Honolulu, Jan. 2009: "US-Japan-China Trade: Sector, Ownership and Vertical Specialization" (invited).

George Washington University, *AD Use Across the World Symposium*, Washington, DC, Apr. 2009: Discussant, "Overcoming Free-Riding," by Kara Reynolds.

Association for Comparative Economic Studies, ASSA San Francisco, Jan. 2009: "How Vertically Specialized is Chinese Trade?"

George Washington University, *Firm Productivity, Trade and FDI Symposium*, Washington, DC, Apr. 2008: Discussant, "Shipping Good Tequila Out" by Leonardo Iacovone and Beata Javorcik.

NBER, *China's Growing Role in World Trade Conference*, Chatham, MA, Aug. 2007: "Trade Growth, Production Fragmentation, and China's Environment" (invited).

UC Santa Cruz Center for International Economics, *Trade and Environment Conference*, Santa Cruz, June 2007: "Trade Growth, Production Fragmentation, and China's Environment" (invited).

Midwest International Economics Group (MWIEG), University of Minnesota, Apr. 2007: "Trade Growth, Production Fragmentation, and China's Environment."

Carnegie Endowment for International Peace, *Trade Preference Symposium*, Washington, DC, May 2007: "Is Trade Preference Erosion Bad for Development?" (invited).

IMF, *China Conference*, Washington, DC, Apr. 2007: "Measuring the Vertical Specialization in Chinese Trade" (invited).

ITFA, ASSA, Chicago, Jan. 2007: Discussant, "Survey of Factories in Bangalore to Study the Link between Human Resource Management Practices and Factory Performance," by Drusilla Brown, et al.

National Bureau of Statistics, *China Conference*, Beijing, Oct. 2006: "Measuring China's Integration in the Global Economy: Vertical Specialization in Chinese Trade."

NBER, *China's Growing Role in World Trade Pre-Conference*, Boston, Oct. 2006: "Is Trade Fragmentation Good for China's Environment?" (invited).

ITFA, ASSA, Chicago, Boston, Jan. 2006: Discussant, "Trade Liberalization, Adjustment Costs and Poverty," by Wendy Takacs and Tim Gindling.

MWIEG, University of Kansas, Oct. 2005: "Is Trade Preference Erosion Bad for Development?"

World Bank and WTO, *International Symposium on Preference Erosion*, WTO, Geneva, June 2005: "Quantifying the Value of US Tariff Preferences" (invited).

ITFA, ASSA, Chicago, New Orleans, Jan. 2005: Discussant, "Market Access Rivalry and Eco-labeling Standards," by Nancy Chau and Arnab Basu.

NBER Summer Institute, *International Trade and Investment Workshop*, Boston, Aug. 2004: "Are Foreign Investors Attracted to Weak Environmental Regulations? Evaluating the Evidence from China."

GTAP, *7th Annual Conference*, World Bank, June 2004: "Trading Apparel: Developing Countries in 2005."

UC Santa Barbara, *UNCTEE Trade and Environment Workshop*, May 2004: "Are Foreign Investors Attracted to Weak Environmental Regulations? Evaluating the Evidence from China" (invited).

AEA, "Evaluating the Pollution Haven Hypothesis," ASSA Meetings, San Diego, Jan. 2004: "Are Foreign Investors Attracted to Weak Environmental Regulations? Evaluating the Evidence from China."

APEC, *Workshop on Quantitative Methods for Assessing NTMs*, Bangkok, Thailand, Oct. 2003: "Estimating the Tariff Equivalent of NTMs."

Northeast Universities Development Conference (NEUDC), Yale University, Oct. 2003: "Are Foreign Investors Attracted to Weak Environmental Regulations? Evaluating the Evidence from China."

Association of Christian Economists (ACE) *20th Anniversary Conference*, "Economists, Practitioners, and the Attack on Poverty," Washington, DC, Jan. 2003: "Why Trade Matters for the Poor."

MWIEG, University of Notre Dame, Nov. 2002: "FDI and Pollution Havens: Evaluating the Evidence from China."

NEUDC, Williams College, Oct. 2002: "Do Preferential Trade Agreements Promote Growth?"

SAIS, Johns Hopkins University, *Conference in Honor of Professor Max Corden*, Apr. 2002: Discussant, "Competitive versus Comparative Advantage," by Peter Neary.

World Bank, *Annual Bank Conference on Development Economics*, Apr. 2000: "Does Trade Liberalization Harm the Environment? A New Test."

AEA/Society of Government Economists, NY, Jan. 1999: "The Trade Policy Revolution in Developing Countries, Updated."

NEUDC, Yale University, Oct. 1998: "Testing the Impact of Trade Liberalization on the Environment."

MWIEG, Michigan State University, May 1998: "Testing the Impact of Trade Liberalization on the Environment."

MWIEG, Michigan State University, May 1998: Discussant, "International Externalities in the Use of Domestic Policies to Redistribute Income" by Alan Deardorff.

World Bank, *Trade, Global Policy, and the Environment*, Apr. 1998: "Testing the Impact of Trade Liberalization on the Environment."

International Economics and Finance Society, New Orleans, Jan. 1997: "Testing the Impact of Trade Liberalization on the Environment."

*Environment, Trade, and Growth Conference*, Melbourne, Australia, Aug. 1996: "Testing the Impact of Trade Liberalization on the Environment."

MWIEG, Purdue University, Apr. 1996: "Do VERs Promote Dumping?"

MWIEG, Purdue University, Apr. 1996: Discussant, "Implementing Market Access," by Kala Krishna, et al.

NEUDC, Harvard University, Nov. 1995: "Do VERs Promote Dumping?"

MWIEG, Pennsylvania State University, Oct. 1994: "Export Bans for Environmental Protection."

NEUDC, Williams College, October 1993: "Market Disruption and the Incidence of VERs under the MFA."

MWIEG, University of Kentucky, May 1993: "Export Bans, Environment, and Developing Country Welfare."

NEUDC, Boston University., October 1992: "Export Bans, Environment, and Developing Country Welfare."

World Bank, *Trade and Environment Symposium*, Nov. 1991: Discussant, "Tropical Forests and Trade Policy" by C. P. Braga.

### ***Selected Seminar Presentations, 1990-present***

William and Mary College, Oct. 2008: "Trade Growth, Production Fragmentation, and China's Environment."

Baylor University, Mar. 2008: "Trade Growth, Production Fragmentation, and China's Environment."

Inter-American Development Bank, Jan. 2008: "Is Trade Preference Erosion Bad for Development?"

University of Maryland, AREC, Nov. 2007: "Trade Growth, Production Fragmentation, and China's Environment."

USITC, Nov. 2007: "Trade Growth, Production Fragmentation, and China's Environment" (with M. Lovely).

American University, Oct. 2007: "Is Trade Preference Erosion Bad for Development?"

SAIS, Johns Hopkins University, Dec. 2006: "Trade Growth, Production Fragmentation, and China's Environment."

USITC, Oct. 2006: "Measuring the Vertical Specialization in Chinese Trade" (with K.C. Fung).

George Washington University, Nov. 2005: "Is Trade Preference Erosion Bad for Development?"

IMF Trade Seminar, Mar. 2005: "Estimating the Price Effects of Non-Tariff Barriers" (with M. Ferrantino).

University of Maryland, AREC, May 2004: "Are Foreign Investors Attracted to Weak Environmental Regulations? Evaluating the Evidence from China."

World Bank Trade Seminar, Mar. 2004: "Estimating the Price Effects of Non-Tariff Barriers" (with M. Ferrantino).

Williams College, Feb. 2004: "Are Foreign Investors Attracted to Weak Environmental Regulations? Evaluating the Evidence from China."

World Bank Trade Seminar, Dec. 2002: "FDI and Pollution Havens: Evaluating the Evidence from China."

USITC, May 2001: "Do Preferential Trade Agreements Promote Growth?"

Columbia University, Environmental Economics Seminar, Feb., 2001: "Does Trade Liberalization Harm the Environment? A New Test."

Boston University IED Seminar, Oct. 2000: "Does Trade Liberalization Harm the Environment? A New Test."

Wheaton College, Oct. 2000: "Does Trade Liberalization Harm the Environment? A New Test."

USDA, ERS, May 2000. "Does Trade Liberalization Harm the Environment? A New Test."

Georgetown University, Nov. 1996: "Testing the Impact of Trade Liberalization on the Environment."

University of Adelaide, CIES, Aug. 1996: "Testing the Impact of Trade Liberalization on the Environment."

USITC, June 1996: "Do VERs Promote Dumping?"

Rutgers University, Mar. 1996: "Do VERs Promote Dumping?"

Penn. State University, Feb. 1996: "Export Bans, Environmental Protection and Unemployment."

SAIS, Johns Hopkins University, Mar. 1994: "Market Disruption and the Incidence of VERs under the MFA."

Syracuse University, Apr. 1992: "Export Bans, Environment, and Developing Country Welfare,"

University of Pennsylvania, Trade Seminar, Apr. 1991: "Strategic Trade Practices in the Presence of a VER."

George Washington University, Mar. 1991: "Strategic Trade Practices in the Presence of a VER."

### ***Guest Lectures***

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George Mason University, "Trade and the Environment," Microeconomics and Statistics course, Executive Education Program, Fall 2009.

Georgetown University, School of Foreign Service, Advanced International Trade course, Oct. 2008.

George Mason University, "International Environmental and Labor Standards," International Trade Relations course, School of Public Policy, Fall and Spring semesters, 2001-2003.

Georgetown University, "Trade and the Environment," International Trade course, May 2001.

Foreign Service Institute, Dept. of State, "Trade, Environment and the WTO," April 1996.

Harvard University, HIID International Environment Program. "Trade and the Environment," July 1994.

Princeton University, Woodrow Wilson School, "Trade and Environment," April 1992.

American Studies Program, CCCU, Washington: "Challenges of the Global Economy," Dec. 1991.

### ***Other Professional Lectures***

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Center for Public Justice, *Civitas Workshop*, Washington, DC, July 2009: "The Dangers of Protectionism during the Financial Crisis," and "Trade Growth, Poverty and the Environment."

Azusa Pacific University, *Common Day of Learning*, March 2009: Keynote Address, "Rock Stars, Famous Economists and Global Poverty;" Workshop, "Trade Growth, Poverty and Environment."

Center for Public Justice, *Civitas Workshop*, Washington, DC, July 2009: "Rising Global Food and Oil Prices, Causes and Consequences" and "Trade Growth, Poverty and the Environment."

Baylor University, Student Lunch, March 2008: "Rock Stars, Famous Economists and Global Poverty."

Center for Public Justice, *Civitas Workshop*, Washington July, 2003, and July 1999: "Harmonization of Environmental and Labor Standards."

Baylor University, *Christianity and Economics Conference*, Nov. 2002: Plenary Speech: "On Doing Mainstream Research."

Wheaton College Oct. 2000: *Debt Forgiveness Symposium*.

Gordon College: *Global Stewardship*, Oct. 1996: "Are We Turning Poor Countries into Pollution Havens?"

SAIS, *Energy, Environment, and US Economic Interests*, July 1995: "Should We Green the GATT?"

Gordon College Oct. 1993, Convocation Address: "Solving Global Poverty."

SAIS, Johns Hopkins University, July 1993: "Challenges of the Global Economy."

SAIS, Johns Hopkins University, April 1993: "Trade and Environment: Should the GATT Be Revised?"

Bates College Oct. 1992: *Staley Distinguished Christian Scholar: Lectures Series on World Poverty.*

SAIS, Johns Hopkins University, *SC&D Series*, Nov. 1991: "The MFA and the Uruguay Round."

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### **GRANTS, AWARDS AND HONORS**

USITC Performance Award: 2000-2010

Office of Economics Director's Award: 2006, 2007

World Bank Research Grant: 1999, 2002

Bowdoin Faculty Research Fund Grant: 1988, 1989

Pew Memorial Trust for Asian Studies Grant, 1987

Phi Alpha Chi Honor Society, 1978 to present

National Merit Scholarship, 1974-1978

Presidential Scholar, 1974

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### **PROFESSIONAL SERVICE AND AFFILIATIONS**

#### ***Referee***

*Asian Development Review, Bulletin of Economic Research, Canadian Journal of Economics, China*

*Economic Review, China Quarterly, Ecological Economics, Environment and Development Economics,*

*Environment and Resource Economics, International Economic Review, Journal of Development Economics,*

*Journal of Environmental Economics and Management, Journal of Environment and Development, Journal*

*of International Economic, Oxford Bulletin of Economics and Statistics, Review of Development Economics,*

*Review of International Economics, Review of Economics and Statistics, Southern Economic Journal, World*

*Bank Working Papers, World Development, World Economy, World Trade Review.*

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#### ***Editorial Board:***

*Water, Air and Soil Pollution*

*Faith and Economics*

*USITC Journal of International Commerce and Economics*

***External Reviewer and Project Consultant:***

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*Tenure Reviews:* Baylor University 2006, Wellesley College, 1995.

*Senior Promotion Review:* Gordon College, 2007.

*Ph.D. Dissertation Defense:* Dept. of Economics, George Washington University, 1997, 2000.

***Projects:***

Center for Global Development, Washington, DC and USITC, 2009: "Trade Analysis Group."

Peterson IIE, Washington, DC, 2009: "Study Group: Trade in Services."

CBO, Washington, DC, 2008: "How Changes in Chinese Currency Affect US Imports"

GAO, Washington, DC, 2007: "US Trade Preference Programs."

Center for Global Development, Washington, DC, 2002: "Poorly Performing States."

ERS, USDA, 2000: "Global Agricultural Policy Reform and Trade-Environmental Gains and Losses."

***Seminar Coordinator:***

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Research Division, Office of Economics, USITC, 2004-present.

***Professional Affiliations***

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American Economics Association

Association of Christian Economists: President, 1997-1999; V.P., 1993-1997; Officer, 1989-1993

International Economics and Finance Society

***Board of Directors***

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Gordon College: 2003 to present.

World Relief: 1994-2003 and 2008-present.

Carl F.H. Henry Institute for Advanced Christian Studies: 2001-2002.

References upon request.