

JUAN DAVID BARBOSA

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EDUCATION

GEORGETOWN UNIVERSITY LAW CENTER

LL.M. in International Business and Economic Law

Certificate in World Trade Organization Studies

Foundations of American Law and Legal Education

Honors: Fellow of the Institute of International Economic Law

Colfuturo Fellowship (tuition scholarship)

Relevant Courses: International Trade & Regulation, Corporations, Tax Treaties: Interpretation & Application

Washington, DC

Expected graduation May 2011

July- August 2010

INTERNATIONAL DEVELOPMENT LAW ORGANIZATION

Enterprise and Investment Lawyers Course

EILC Fellowship (tuition scholarship)

Rome, Italy

January - February 2007

UNIVERSIDAD JAVERIANA LAW SCHOOL

Specialization in Tax Law

Published Research Paper: "Foreign Tax Credit in Colombia"

Lawyer (Abogado)

Published Thesis: Introduction to Transfer Pricing Regulations in Colombia. A Comparative Study

Honors: Secretary of the Board of Directors of the Law Alumni Association

Student Representative on the Law School Council

Bogota, Colombia

January - December 2006

1998-2002

2002

2001-2002

PROFESSIONAL EXPERIENCE

Ministry of Trade, Industry and Tourism

Deputy Director of Trade Remedies/ Technical Secretary Customs and Tariff Affairs

Bogota, Colombia

April 2009-June 2010

- Directed a team of 13 professionals that handled all antidumping, subsidies and safeguards investigations in Colombia and drafted current regulations in antidumping and safeguards
- Defended Colombian producers and exporters against other government's safeguards investigations, such as the ones in Ecuador and Dominican Republic. In all the cases, Colombia was excluded of the investigations
- Negotiated several free trade agreements trade remedies chapters, such as Panama, Republic of Korea and ALADI
- Coordinated and presented all technical analysis elaborated to the Customs and Tariff Affairs Committee. This includes all the technical documents regarding modifications in tariffs, in customs procedures, and foreign trade zones, among others international trade and customs regulations in the country

Ernst & Young Ltd.

Senior Business Tax Advisor

Bogota, Colombia

July 2007- March 2009

- Advised clients on import-export projects. This includes among others, the developed of the Colombian chapter of several Import-export manuals for Multinational Companies, for instance the oil and pharmaceutical industries
- Structured of a US150 millions foreign trade zone project in Colombia and designed of the first foreign trade auditing to a special economic zone
- Coordinated and negotiated several investment legal stability contracts of different enterprises with the Colombian government, including one of an oil pipe line for investments over US260 millions

Godoy Hoyos Abogados Ltd.

Senior Lawyer

Bogotá, Colombia

January 2006 – June 2007

- Advised clients on customs and international trade proceedings, including planning of a thermoelectric project leasing importation for US18 million and several drawback due diligences
- Litigated and successfully defended several companies in tax and customs matters in national courts

Araújo Ibarra & Asociados S.A.*Lawyer/International Trade Consultant*

Bogotá, Colombia

June 2002 – October 2005

- Drafted several legal alternatives to fulfill World Trade Organization commitments regarding export subsidies of the foreign trade zones regulation for the governments of the Dominican Republic, Colombia, Panama and Nicaragua
- Co- authored a study on the “Design of the Draft Legislation on Free Zones”, which resulted in a modification of foreign trade zone regulations in Nicaragua. Contracting Entity: World Bank/ Ministerio de Fomento, Industria y Comercio
- Advised Industrial Chamber of Pichincha on design of a competitive strategy for export-import sectors of Ecuador. This work included advising members on matters pertaining to customs, labor and investment laws

LANGUAGE SKILLS

Spanish (native); English (fluent)

TEACHING AND RESEARCH

Teaching Positions

- Universidad de los Andes, International Business Law Program and Tax Law Program. Subjects taught: Customs Law, International Trade Law and Taxation regarding Foreign Commerce (2007-2010)
- Universidad Javeriana, Antitrust Law and Free Trade Program and Tax Law Program. Subjects taught: Foreign Investment Law, Free Trade Agreements and Taxation (2007-2010)

Significant Research Projects

- Co-director, “Colombia-U.S. Free Trade Agreement Investigation”, Universidad Javeriana (2006-2009)
- Co-author, “Evaluación de la aplicación de los beneficios tributarios para la gestión e inversión ambiental en Colombia” (Evaluation of Environmental Tax Benefits in Colombia). Sponsored by CEPAL (2005)
- Co-author, “Programa de apoyo al desarrollo competitivo del sector de las zonas francas” (Program to Improve Competitive development in Foreign Trade Zones). Dominican Republic. Funding by USAID (2005)

PUBLICATIONS

Published Articles in Referee Law Magazines in Colombia

- The New Antidumping Legislation, Journal of Competition Law, No. 6 (2010)
- Colombian Foreign Tax Credit, Journal of Law, Economics and Regulation, No. 5 (2009)
- Foreign Commerce Taxation, Revista del Instituto Colombiano de Derecho Tributario, No. 60 (2009) (with Aleksan Oundjian)
- How to read the Colombia U.S. Free Trade Agreement, International Law Journal, No. 12 (2008) (with María Clara Lozano)
- Colombian Foreign Trade Zones Regime, Revista del Instituto Colombiano de Derecho Tributario, No. 58 (2008) (with Luis Orlando Sanchez)
- Law of Forbidden Subsidies under the WTO Subsidies and Countervailing Measures Agreement: An Analysis of WTO Jurisprudence, International Law Journal, No. 9 (2007) (with Diego Bernal)
- International Tax Arbitration: The FTA Taxation Exception, International Law Journal, No. 9 (2007) (with Wendy Galarza)
- The Taxation Exception in Free Trade Agreements: Article 22.3 of the Colombia-U.S. Free Trade Agreement, Revista del Instituto Colombiano de Derecho Tributario, No. 57 (2007) (with Juan Pablo Godoy)
- Colombian Transfer Pricing Rules. Recent Developments, the notion of related parties and the arms length standard, Revista Universitas, No. 111 (2006).
- Another Chapter in the Foreign Sales Corporations Controversy (with Monica Hernandez), International Law Journal, No. 7 (2006)

Chapters in Books

- Taxation Effects of Free Trade Agreements, in the book Recent Developments in Tax Law, Editorial Temis/ Universidad de los Andes (2008) (with Juan Pablo Godoy)