

CURRICULUM VITAE: Jeremy Wilhelm Bultjens

ADDRESS:

455 Old Byron Bay Road,
Newrybar,
NSW. 2481
(02) 66871936

ACADEMIC RECORD:

Higher School Certificate completed in 1972

Bachelor of Economics/Politics, Monash University,
Victoria.

- Completed 1977

Bachelor of Arts, University of New England, NSW.

- Completed 1994

Diploma of Education, Gippsland Institute of Advanced
Education, Morwell, Victoria.

- Completed 1978

Graduate Diploma in Agricultural Economics,
University of New England, NSW.

- Completed 1995

Master of Business (Research), University of New
England, NSW.

•Topic: Industrial Relations Processes and Small
Business in NSW.

- Completed 1993

PhD, Griffith University, Brisbane, Queensland.

•Topic: Industrial Relations Processes in Registered Clubs of NSW

- Completed 2000

EMPLOYMENT HISTORY:

- 2009** Director – Centre for Enterprise Development and Research
- 2005-2008** Director – Australian Regional Tourism Research Centre
- 2006-** Associate Professor in School of Tourism and Hospitality Management,
Southern Cross University, NSW.
- 2001- 06** Lecturer Level C in School of Tourism and Hospitality Management,
Southern Cross University, NSW.
- Positions of Responsibility held:
- Co-Editor, Journal of Economic and Social Policy (1998-2007)
 - Honours Coordinator (2001-05)
 - First Year Coordinator (2001-03)
 - Bachelor of Indigenous Tourism Management Coordinator (2004-)
 - Division of Business, Postgraduate Studies Board (2001-)
 - University representative on National Parks and Wildlife Service- Lismore District Advisory Committee (1996-04)
 - Representative on Northern Rivers Tourism Development Board (2002-)
- Subjects: -Economic Analysis for Tourism and Hospitality
 -Indigenous Tourism
 -Tourism Planning and the Environment
 -Industry Project
 -Special Interest Tourism
 -Personal Communications for Tourism and Hospitality
 -Services Marketing and Management
- 1998-00** Lecturer Level B in School of Business,
Southern Cross University, NSW.
- Subjects: -Environmental Economics
 -Microeconomics
 -Macroeconomics
 -Economic Policy
- Positions of Responsibility held:
- Coordinator of Economics (1998-2000)
 - Coordinator of Research Seminars (1998-2000)
- 1994-98** Lecturer Level B in Faculty of Resource Science and Management,
Southern Cross University, NSW.
- Subjects: -Natural Resource Economics
 -Protected Area Management
 -Project Planning and Management
 -Environmental Impact Studies and Assessment
 (Member of Lecturing Team)
- Positions of Responsibility held:
- Coordinator Discovery Ranger Program (1994-98)
 - Joint Coordinator Internship Program (1996-98)
 - Joint Coordinator Integrated Project (1995)

- 1997- 98** Tutor
The Centre for Professional Development in Club Management
Southern Cross University, NSW.
- Subjects: -Finance and Information Systems 3
 -Human Resource Management 4
 -Gaming Management 4
- 1991-96** Lecturer Level A in Faculty of Resource Science and Management,
Southern Cross University, NSW.
- Subjects: -Natural Resource Economics
 -Project Planning and Management
 -Industrial Relations and Tourism
 -Recreation and Tourism Planning
 -Protected Area Management
- 1990-93** Lecturer Level A in Faculty of Business and Computing,
Southern Cross University, NSW.
- Subjects: -Microeconomics
 -Macroeconomics
 -Industrial Relations
- 1990-92** Part- time teacher Lismore TAFE.
- Subjects: -Economics
 -Communications
 -Industrial Relations
- 1991-92** Individual tutorial assistance for Aboriginal students completing
Accounting within the Associate Diploma of Business, UNE-Northern
Rivers.
- 1980-89** Secondary Teacher employed by the Victorian Ministry of Education
- Positions of Responsibility held:
- Head of Commerce (Foster High School)
 - Deputy Head of Humanities (Leongatha Technical School)
 - Coordinator of Leisure Studies (Leongatha Technical School)
 - Member of Steering Committee (Leongatha Technical School)
 - Helped establish new Vertically Grouped Mini School (Leongatha Technical School)
 - Teacher of Year 12 Economics, Accounting, Sociology and English

AWARDS

1999

Best Lecturer, Coffs Harbour Campus, Southern Cross University -
Presented by the Student Representative Council

J. BUULTJENS-PUBLICATIONS, PAPERS AND COMMISSIONED REPORTS

Books

- Buultjens, J. 1994. *Excel HSC 2 Unit Economics*, Pascal Press, Glebe. 270pp.
- Buultjens, J. 1995. 2nd Edition *Excel HSC 2 Unit Economics: Pathways Ed.*, Pascal Press, Glebe. 271pp.
- Buultjens, J. 2000. *Excel Preliminary Economics*, Pascal Press, Glebe. 141pp.
- Buultjens, J. 2000. *HSC Economics*, Pascal Press, Glebe. 107pp.
- Buultjens, J. and Fuller, D. (eds) 2007. *Striving for Sustainability: Case Studies in Indigenous Tourism*, SCU Press, Lismore, NSW.
- Fuller, D., Howard, M. and Buultjens, J. 2005. *Indigenous Community development and self-Employment: With case studies in Eco-tourism in Northern Australia*, Central Queensland University Press, Rockhampton, Queensland.
- McGuire, C., Buultjens, J. and Nagarajan, V. 1995. *How Business Works: HSC Course*, Thomas Nelson Australia, Melbourne. 662pp.
- Sappey, R., Burgess, J., Lyons, M. and Buultjens, J. 2006. *Industrial Relations in Australia: Work and Workplace*, Pearson-Prentice Hall, Frenchs Forest, NSW.

Chapters in Books

- Buultjens, J. 1995. "Small Business and Labour Market Deregulation", In Mortimer, D and Leece, P. (eds) *Workplace Reform and Enterprise Bargaining: Issues, Cases and Trends*, University of Western Sydney, Sydney. pp219-238.
- Buultjens, J. 1996. "Small Business and Labour Market Deregulation", In Mortimer, D., Leece, P. and Morris, R. (eds) *Workplace Reform and Enterprise Bargaining: Issues, Cases and Trends (2nd ed.)*, Harcourt Brace & Company, Marrickville. pp269-82.
- Buultjens, J. 1999. "Indigenous People and Enterprise Bargaining: A Case for Concern?", In Morris, R., Mortimer, D., and Leece, P. (eds) *Workplace Reform and Enterprise Bargaining: Issues, Cases and Trends*, Harcourt Brace & Company, Marrickville. pp337-50.
- Buultjens, J. 2006. "Economics of Australian Casinos", In Hsu, C.H.C. (ed.) *Casino Industry in Asia Pacific: Development, Operations and Impact*, The Haworth Press, Binghamton, N.Y., pp. 159-184.
- Buultjens, J., Waller, I., Graham, S. and Carson, D. 2005. "Public Sector Initiatives for Aboriginal Small Business Development in Tourism", in Ryan, C. and Aicken, M. (eds) *Indigenous Tourism: The Commodification and Management of Culture*, Elsevier, Oxford, Uk, pp127-147.
- Sellitto, C, Burgess, S., Cox, C. and Buultjens, J. (In press), "A Study of Web 2.0 Tourism Sites: A Usability and Web Features Perspective", in Sharda, N. (ed) *Tourism Informatics: Visual Travel Recommender Systems, Social Communities and User Interface Design*, IGI Global, Hershey, Pennsylvania.

Refereed Journal Articles

- Buultjens, J. 1994. "Labour Market Deregulation - Does Small Business Care?", *International Journal of Employment Studies*, 2 (1), pp142-151.
- Buultjens, J. 1997. "Indigenous Australians and Enterprise Bargaining: A Case For Concern?", *International Journal of Employment Studies*, 5(2), pp55-76.
- Buultjens, J. 2001. "Labour Flexibility in the Hospitality Industry: Questioning the Relevance of Deregulation", *International Journal of Contemporary Hospitality Management*. 13 (2), 60-69.

- Buultjens, J. 2001. "The Hospitality Industry and Wage Determination: A Case Study of Registered Clubs in NSW", *Australian Journal of Hospitality Management*, 8(1), pp15-26.
- Buultjens, J. 2001. "Casual Employment in the Registered Clubs Sector", *Journal of Industrial Relations*, 43(4), pp470-477.
- Buultjens, J. 2003. "Industrial Disputation and Trade Unions In Registered Clubs", *Journal of Hospitality and Tourism Management*, 10(1), pp35-45.
- Buultjens, J. 2003. "Employment Relations in Small Business: A Case Study of Registered Clubs in NSW", *International Journal of Employment Studies*, 11(1), pp31-54.
- Buultjens, J. 2006. "Wage determination in NSW and Queensland Clubs", *Journal of Hospitality and Tourism Administration*, 7(2/3), pp 135-153.
- Buultjens, J., Brereton, D., Memott, P., Reser, J., Thomson, L., Barker, T. and O'Rourke, T. (In Press). "The mining sector and indigenous tourism development in Weipa, Queensland", *Tourism Management*, 15 pages.
- Buultjens, J. and Cairncross, G. 2001. "Ten Years of Enterprise Bargaining and the Hospitality Sector", *Labour and Industry*, 12(1), pp 27-42.
- Buultjens, J. and Cairncross, G. 2004. "Employment Relations in the Resorts of North-East New South Wales". *International Journal of Employment Studies*. 12 (2). pp 103-126.
- Buultjens, J. and Cairncross, G. (In Press). "The Australian Hospitality Industry's Response to Formalised Enterprise and Individual Bargaining Prior to the Rudd Government", *Journal of Hospitality and Tourism Management*, 12 pages.
- Buultjens, J and Davis, D. 2001. "Managing for sustainable commercial whitewater rafting in Northern New South Wales, Australia", *Journal of Tourism Studies*, 12(2), pp40-50.
- Buultjens, J., Howard, D. and Moffat, S. 2003. "Labour Markets in Regional Australia – Recent evidence of national policy effects", *Australasian Journal of Business and Social Inquiry*, 1(2), <<http://www.scu.edu.au/schools/socialsciences/ajbsi/papers/vol1/kelly.html>>
- Buultjens, J. and Orme, F. 2002. "Industrial Relations Reform and the Small Business Sector", *The Drawing Board: An Australian Review of Public Affairs*, 3(2), pp105-120.
- Buultjens, J., Ratnayake, K., Gnanapala, W. and Aslam, M. 2005. "Tourism and its implications for management in Ruhuna National Park (Yala), Sri Lanka", *Journal of Tourism Management*, 26(5), 733-742.
- Buultjens, J., Tiyce, M. and Gale, D. 2003. "Sustainable Forest-based Tourism in Northeast New South Wales, Australia: A Problematic Goal", *Tourism Review International*, 7(1), pp1-12.
- Howard, D. and Buultjens, J. 1999. "Labour Market Performance of Australia's Non-metropolitan Regions", *Australian Bulletin of Labour*, 25(2), pp105-116.
- Breen, H., Buultjens, J. and Hing, N. 2005. "The Responsible Gambling Code in Queensland: Implementation and Venue Assessment", *Gaming Research and Review*, 9(1), pp. 43-60.
- Breen, H., Buultjens, J. and Hing, N. 2005. "Evaluating Implementation of the Voluntary Responsible Gambling Code of Practice in Queensland, Australia" in Kauffman, N. (ed.) *NewsScan, Responsible Gambling Council Ontario*, 7(31), pp.15-25.
- Breen, H., Buultjens, J. and Hing, N. 2005. "Evaluating Implementation of a Voluntary Responsible Gambling Code in Queensland, Australia". *eCOMMUNITY: International Journal of Mental Health & Addiction*, 3(1), pp. 3-13.
- Breen, H., Buultjens, J. and Hing, N. 2006. "Implementing Responsible Gambling Practices in a Regional Area", *Journal of Hospitality and Tourism Management*, 13(1), pp. 23-43.

Breen, H., Buultjens, J. and Hing, N. 2007. 'Responsible Gambling Practices in Outback QLD: Distinctive Challenges in a Remote Location', *Journal of Economic and Social Policy*, 11(1).

Burgess, S., Sellitto, C., Cox, C. and Buultjens, J. (in press) "Trust perceptions of online travel information: A study of different content creators", *Information Systems Frontiers*.

Cairncross, G. and Buultjens, J., 2006. "Enterprise bargaining under the Workplace Relations Act 1996 in construction and hospitality small businesses: A comparative study", *Journal of Industrial Relations*, pp. 475-490.

Cox, C., Burgess, S., Sellitto, C. and Buultjens, J. (In press) "The Role of User-Generated Content in Tourists' Travel Planning Behavior", *Journal of Hospitality Marketing and Management*, 19(8), 34 pages.

Fuller, D., Buultjens, J. and Cummings, E. 2005. "Eco-Tourism and Indigenous Micro-Enterprise Formation in Northern Australia: Opportunities and Constraints", *Journal of Tourism Management*, 26(6), pp. 891-904.

Howard, D. and Buultjens, J. 2000. "Enriching Regional Development Theory in Terms of Outcomes: Evidence from Regional Labour Markets in Australia", *Regional Policy and Practice*, 9(2), pp. 53-63.

Howard, D. and Buultjens, J. 2004. "Did Labour Market Programs Reduce Employment in Australia's Regions?", *Journal of Economic and Social Policy*, 8(2), pp. 41-53.

Kelly, S. and Buultjens, J. 2003, "Venture capital in regional Australia: attitudes toward venture capital requirements among SME principals and their advisors", *Australasian Journal of Business and Social Inquiry*, 1(1), <http://www.scu.edu.au/schools/socialsciences/ajbsi/papers/vol1/kelly.html>

Non-refereed Journal Articles

Buultjens, J. 1994. "North Coast Small Business", *Noris*, Faculty of Business and Computing, Lismore.

Refereed Conference Proceedings

Buultjens, J. 1997. "Why Labour Market Decentralisation in Australia Will Fail", In Spooner, K. and Wright, S. (eds) *Proceedings for the 5th Annual International Employment Relations Association Conference*, University of Technology, Sydney, pp116-128.

Buultjens, J. 1998. "The Impact of Size on Industrial Relations in Registered Clubs", In Harbridge, R.. (ed) *Current Research in Industrial Relations*, Victoria University, Wellington, pp119-129.

Buultjens, J. 2000. "The Hospitality Industry and Wage Determination: A Case Study of Registered clubs in NSW", In Burgess, J. and Strachan, G. (eds) *Research on Work, Employment and Industrial Relations*, Newcastle University, Newcastle, pp182-190.

Buultjens, J. 2000. "Employment Relations in Small Business: A Case Study of Registered Clubs in NSW", in *Engines for Growth in the Millennium*, ICSB World Conference, Brisbane.

Buultjens, J. 2000. "Employment Relations, Deregulation and Small Business: 2000 and Beyond", In Spooner, K. and Wright, S. (eds) *Proceedings for the 8th Annual International Employment Relations Association Conference*, University of Technology, Sydney, pp77-94.

Buultjens, J., Brereton, D., Memmott, P., Reser, J., Thomson, L., Barker, T. and O'Rourke, T. 2006. "Indigenous Tourism and the Mining Industry: The Potential for a Cooperative Effort". In Whitelaw, P. (ed) *College of Australian Universities Tourism and Hospitality Education (CAUTHE) Conference*, Melbourne, Victoria.

Buultjens, J. and Boyd, W. 2005 "Education and Indigenous Tourism: An exploration of a southern Cross Initiative" College of Australian Universities Tourism and Hospitality Educators (CAUTHE) Conference, Alice Springs, Australia.

Buultjens, J. and Cairncross, G. 2002. "Employee Relations in the Resorts Sector of North-East NSW", In Ross, P. (ed) *Proceedings for the 10th Annual International Employment Relations Association Conference*, Griffith University, Gold Coast.

Buultjens, J., Cairncross, G and Crowe, M. 2003. "Enterprise Bargaining: A Comparative Study of Small to Medium Businesses in the Australian Hospitality and Clothing and Footwear Industries". In White, G., Corby, S. and Stanworth, C. (ed) *Proceedings for the 11th Annual International Employment Relations Association Conference*, University of Greenwich, London, UK, 82-93.

Buultjens, J. and Cairncross, G. 2002. "Employment Relations Practices in Resorts in Regional NSW." *The International Employment Relations Association (IERA) Conference*. Gold Coast, Australia.

Buultjens, J. and Cairncross, G. 2005 "Wage determination in Queensland Registered Clubs." College of Australian Universities Tourism and Hospitality Educators (CAUTHE) Conference, Alice Springs, Australia.

Buultjens, J, Cairncross, G and Pike, L. 2007. "The use of employee rewards in NSW registered clubs." *Paper presented to the 21st Association of Industrial Relations Academics of Australia and New Zealand (AIRAANZ) Conference*. 7-9 February, 2007, Auckland, New Zealand.

Buultjens, J., Drever, M. and Kelly, S. 2001. "Exploratory research Constructing a Conceptual Framework for Venture Capital in Regional Australia", *Proceedings for the 10th Annual Accounting Association of Australia and New Zealand*, Auckland, New Zealand.

Buultjens, J. and Gale, D. 2006. "Whitewater rafting: The industry, clients and their economic impact on Coffs Harbour, Australia". In Whitelaw, P. (ed) *College of Australian Universities Tourism and Hospitality Education (CAUTHE) Conference*, Melbourne, Victoria.

Buultjens, J., Howard, D. and Moffat, S. 2002. "Structural Change and Unemployment in Regional Australia: Reflections on a Case Study of North-east New South Wales", In Carlson, E. (ed) *Path to Full Employment*, Centre of Full Employment and Equity, University of Newcastle, Newcastle, pp 25-36.

Buultjens, J. and Luckie, K. 1997. "Flexibility in the Hospitality Sector: Is Deregulation Necessary?", In Bramble, T. and Harley, W. (eds) *Current Research in Industrial Relations*, Queensland University, Brisbane, pp96-104.

Buultjens, J., Ratnayake, K., Gnanapala, W. and Aslam, M. 2003. "Tourism in Protected Areas of Sri Lanka: A Case Study", In Braithwaite, R. and Braithwaite, R. (eds) *Riding the Wave of Tourism and Hospitality Management*, CAUTHE Conference, Coffs Harbour, NSW.

Buultjens, J., Waller, I., Graham, S. and Carson, D. 2003. "Public Sector Initiatives for Aboriginal Small Business Development in Tourism", In Ryan, C. and Aicken, M. (eds) *Taking Tourism to the Limits Conference*, Hamilton, New Zealand.

Buultjens, J., Ratnayake, K., Gnanapala, W. and Aslam, M. 2003. "Conservation and Tourism in a Sri Lankan National Park", *BEST Conference*, Costa Rica.

Breen, H., Buultjens, J. and Hing, N. 2004. "The Responsible Gambling Code of Practice in Queensland: facilitators and impediments", *Gambling and Problem Gambling Conference*, Auckland University of Technology, Auckland. May 13-14, 2004

Breen, H., Buultjens, J. and Hing, N. 2005. "Facilitators and Impediments Arising from the Introduction of a Voluntary Responsible Gambling Code of Practice in Queensland, Australia", in Grunfeld, A. (ed.) *eCOMMUNITY: International Journal of Mental Health and Addiction*, Gambling and Problem Gambling in New Zealand: Taking Stock and Moving Forward on Policy, Practice and Research Conference, Auckland, May 2004.

Cairncross, G. and Buultjens, J. 2002. "Enterprise Bargaining in Small Business: Some Case Studies", In McAndrew, I. And Geare, A. (eds) *Celebrating Excellence: Research in Industrial Relations*, University of Otago, Dunedin, pp114-125.

Cairncross, G. and Buultjens, J. 2004. "Employment arrangements remuneration and recruitment in Resorts in N.E. NSW - A longitudinal study". In Cooper, C. (ed) *Creating Tourism Knowledge*, CAUTHE Conference, Brisbane, Qld.

Cairncross, G. and Buultjens, J. 2005. "Sea-changers and Downshifters and the Australian tourism and hospitality industry – some possible effects." College of Australian Universities Tourism and Hospitality Educators (CAUTHE) Conference, Alice Springs, Australia.

Day, M. and Buultjens, J. 2007. "Casual Employment and Commitment: A Case study in the Hospitality Industry", Paper presented to the 21st Association of Industrial Relations Academics of Australia and New Zealand (AIRAANZ) Conference. 7-9 February, 2007, Auckland, New Zealand.

Day, M. and Buultjens, J. 2007. "Employment in a Five-Star Hotel in South-east Queensland, Australia." College of Australian Universities Tourism and Hospitality Educators (CAUTHE) Conference, Sydney, Australia.

Fuller, D., Buultjens, J. and Cummings, E. 2004. "The Development of an Indigenous eco-tourism Micro-enterprise in Northern Australia, In Cooper, C. (ed) *Creating Tourism Knowledge, CAUTHE Conference*, Brisbane, Qld.

Gale, D. and Buultjens, J. 2006. "The Impact Of Upgrades To Arterial Roads On Visitation In National Parks: A Case Study Of Mount Warning National Park". In Whitelaw, P. (ed) *College of Australian Universities Tourism and Hospitality Education (CAUTHE) Conference*, Melbourne, Victoria.

Kelly, S., French, S., Drever, M. and Buultjens, J. 1999. "Venture Capital and the Development of Regional SMEs: Constructing a Conceptual Framework", In Dana, L., Dana, T., Fock, S., Ong, D. and Lok, S. (Eds) *Conference on International Entrepreneurship*,

Kelly, S., Drever, M. and Buultjens, J. 2000. "An Exploratory Study of Venture Capital in Regional Australia", in *Engines for Growth In the Millennium*, ICSB World Conference, Brisbane.

Nohilly, H. and Buultjens, J. 2000. "Technological Change and Theoretical Stagnation: Implications for Income Distribution in Australia", *History of Economic Thought Society of Australia*, University of Sydney, Australia.

Wilson, E., Nielsen, N., & Buultjens, J. 2008. "Benefits and challenges of managing tourism partnerships within protected areas: A case study of five commercial leases in New South Wales national parks". In Richardson, S., Fredline, L., Patiar, A., and Ternel, M., (Eds.), *Where the Bloody Hell are We? Proceedings of the 18th Annual CAUTHE Conference (pp. 1-16)*, CD-ROM, Griffith University, Gold Coast, 11-14. February. (ISBN: 978-1-921291-33-3).

Refereed Research Reports

Brereton, D., Memmott, P., Reser, J., Buultjens, J., Thomson, L., Barker, T., O'Rourke, T. and Chambers, C. 2005. *Mining and Indigenous Tourism in Northern Australia: An Exploration of Avenues and Opportunities for Indigenous Communities to Support Sustainable Indigenous Tourism Activities Utilising Mining Infrastructure*. Sustainable Tourism CRC Research Paper, 81pp.

Buultjens, J and Luckie, K. 2002. *The Economic Impact Of Selected National Parks In North-Eastern NSW*, CRC in Sustainable Tourism and NSW National Parks and Wildlife Service, 110pp.

Buultjens, J., White, N. and Willacy, S. 2008. *Climate Change and Australian Tourism: A Scoping Study*, Sustainable Tourism CRC Research Paper, 22pp.

Carson, D., Beattie, S. and Buultjens, J. 2003. *A minimum dataset (MDS) specification for monitoring engagement of Indigenous enterprises in tourism*, A Centre for Regional Tourism Research Occasional Paper, Southern Cross University, 33pp.

Nielson, N. Wilson, E. and Buultjens, J. 2008. *From Lessees To Partners: Exploring the Relationships between the NSW National Parks and Wildlife Service and their Private Visitor Facility Providers*, Sustainable Tourism CRC Research Paper, 25pp.

Nielson, N., Buultjens, J. and Gale, D. 2007. *Indigenous and Non-Indigenous Views of Indigenous Participation in the Tourism Industry*, Sustainable Tourism CRC Research Paper, 42pp.

Non-refereed Conference Proceedings

- Buultjens, J. 1993. "The NSW Industrial Relations Act 1991 - Implications for Small Business", Seminar and Working Paper Series, Faculty of Business and Computing, UNE- Northern Rivers, (23 pages).
- Buultjens, J. 1994. "Small Business and Enterprise Bargaining in the Lismore City Region", Seminar and Working Paper Series, Faculty of Business and Computing, Southern Cross University, (28 pages).
- Buultjens, J. 1995. "Labour Market Deregulation - Does Small Business Care?", In Mortimer, D. and Leece, P. (eds) *Employment Relations : Theory and Practice* , University of Western Sydney, Sydney, pp105-126.
- Buultjens, J. 1995. "Enterprise Bargaining and Postmodern Regional Economies: A Northern New South Wales Perspective", In Pullin, L. and Fastenau, M. (eds) *Employment Relations Theory and Practice: Current Research*, Monash University, Melbourne, pp103-116.
- Buultjens, J. 1996. "Enterprise Bargaining in the NSW Registered Clubs Sector", In Fells, R. and Todd, T. (eds) *Current Research in Industrial Relations*, University of Western Australia, Perth, pp96-104.
- Buultjens, J. 1996. "Casual Employment in the Hospitality Industry", In Norsesearch (ed) *Proceedings for the 4th Annual International Employment Relations Association Conference*, Southern Cross University, Lismore, pp47-56.
- Buultjens, J. 1996. "Casual Employment in the Hospitality Industry: A Situational Analysis", In Brosnan, P. (ed.) *Precarious Employment*, Centre for Research on Employment and Work, Brisbane, pp93-106.
- Breen, H., Buultjens, J. and Hing, N. 2002. "Queensland's Responsible Gambling Code of Practice: A Case Study in Remote Queensland", *12th National Conference of the National Association for Gambling Studies*, 24-27 November, Melbourne.
- Breen, H., Buultjens, J. and Hing, N. 2003. "Responsible Gambling in Queensland: A Case Study", *Riding the Wave of Tourism and Hospitality Research, CAUTHE Conference 2003*, Coffs Harbour, 5-8 February.
- Breen, H., Buultjens, J. and Hing, N. 2003. "The Introduction of a Voluntary Responsible Gambling Code of Practice: The Experience in North Queensland, Australia", 9th. Asia Pacific Association Conference, editors: Tony Griffin and Rob Harris, University of Technology, Sydney. July 6-9, 2003.
- Breen, H., Hing, N. and Buultjens, J. 2004. "The Responsible Gambling Code in Queensland: Implementation and Venue Assessment", in Coman, G. (ed.), *Proceedings of the 13th Annual Conference of the National Association for Gambling Studies*, National Association for Gambling Studies, Alphington, pp. 37-60.
- Breen, H., Buultjens, J. and Hing, N. 2004. "Facilitators and Impediments Arising from the Introduction of a Voluntary Responsible Gambling Code of Practice in Queensland Australia", *International Gambling Conference on Gambling and Problem Gambling in New Zealand*, Auckland, 13-14 May. 2004.
- Breen, H., Buultjens, J. and Hing, N. 2005. "Facilitators and impediments arising from the introduction of a voluntary responsible gambling code of practice in Queensland, Australia", in Abbott, M. (ed.), *Gambling and problem gambling in New Zealand: Taking stock and moving forward on policy, practice and research: A combined proceedings of the International Gambling Conference and the International Think Tank on Presenting Gambling Populations and First Contact Services, eCOMMUNITY: International Journal of Mental Health & Addiction*, not paginated.
- Evans, B., Corrigan, Y., Buultjens, J., Haw, J., Hing, N. & Breen, H. 2004. "A Profile of Problem Gambling Clients in Northern NSW", *Proceedings of the 14th Annual Conference of the National Association for Gambling Studies*, National Association for Gambling Studies, Gold Coast, November 2004.

Hing, N., Buultjens, J. and Breen, H. 2004. "Impacts of the Work Environment in Gaming Venues on Staff: An exploratory study", *Proceedings of the 13th Annual Conference of the National Association for Gambling Studies*, National Association for Gambling Studies, Gold Coast, November 2004.

Ingamells, A., Holcombe, S. and Buultjens, J. 2009. "Local Economic Development and Remote Desert Settlements", *Proceedings from the IACD / CD Qld International Conference: Building Community Centred Economies*, Brisbane, June, 2009.

Nisbet, S., Breen, H., Hing, N. & Buultjens, J. 2004. "An Investigation into Gambling Newspaper Advertisements In Queensland by Type of Organisation" *Proceedings of the 14th Annual Conference of the National Association for Gambling Studies*, National Association for Gambling Studies, Gold Coast, November 2004.

Conference Papers

Buultjens, J. 1995. "Aboriginal and Torres Strait Islanders and Enterprise Bargaining: A Case For Concern?", paper presented to the 9th Annual AIRAANZ Conference, Melbourne.

Buultjens, J. 1995. "Accord-Discord: The Small Business Sector and Enterprising", paper presented to the 3rd Annual International Employment Relations Association Conference, The University of Waikato, New Zealand.

Buultjens, J. and Davis, D. 1999. "Managing for Sustainable Commercial Whitewater Rafting in Northern NSW", paper presented to the 1999 International Symposium on Society and Resource Management, Brisbane.

Buultjens, J., Tiyce, M. and Gale, D. 1999. "Ecotourism: A Prosperous Industry or a Lifestyle Choice?", paper presented to 7th National Conference of the Ecotourism Association of Australia, Fraser Island, Queensland.

Drever, M., Kelly, S., Buultjens, J., & Leane, R., 2000 Venture Capital in Regional New South Wales, CPA Australia Country Congress, Coffs Harbour, April 13-15.

Commissioned Reports

Buultjens, J. 1999. *The Economic Value of Coastal Land in the Byron Shire*. 15pp. (Prepared for Maher and Cooper, Brisbane).

Buultjens, J. 1999. *Murwillumbah World Heritage Rainforest Centre Business Plan*, Southern Cross University, Lismore. 22pp. (Prepared for the NPWS – Lismore District)

Buultjens, J. 2006. *Tweed Shire Beach & Foreshore Users Surve*, Southern Cross University, Lismore. 29pp. (Prepared for the Tweed Shire Council)

Buultjens, J., Davis, D. and Luckie, K. 1996. *Discussion Paper on the Economic Viability of the Northern Rivers Region*, Southern Cross University, Lismore. 40pp. (Prepared for the NSW Department of Urban Affairs and Planning)

Buultjens, J. and Davis, D. 1997. *Recreational Uses of the Warrell Creek/Forster Beach Area*, Southern Cross University, Lismore. 22pp. (Prepared for the NSW Crown Solicitor's Office)

Buultjens, J., Davis, D., Duthy, S. and Tiyce, M. 1998. *Forest-based Tourism and Recreation in the Upper and Lower North East Regions of NSW*, Southern Cross University, Lismore. 63pp (Prepared for the Economic and Social Technical Committee for the Upper North-East and Lower North-East Comprehensive Regional Assessments)

Buultjens, J and Davis, D. 1999. *Practical Options and Strategies for the Sustainable Management of Waterbased Activities on the Nymboida River*, Southern Cross University, Lismore. 82pp. (Prepared for the NPWS – Dorrigo District)

Buultjens, J and Davis, D. 1999. *Assessment of Regional Employment Outcomes from the Development of Cellulose Valley: A new, emerging industry in the commercial production of natural and complementary medicines*, Southern Cross University, Lismore. 45pp. (Prepared for the Northern Rivers Area Consultative Committee and Southern Cross University)

Buultjens, J and Lamont, M. 2006. *Evaluation of the Impact of S.B.R.V.L. Funded Major Events on the Lismore Business Community*, Southern Cross University, Lismore. 54pp. (Prepared for the Lismore Shire Council)

Buultjens, J and Lamont, M. 2008. *Nimbin Visitor Survey Report*, Southern Cross University, Lismore. 49pp. (Prepared for the Lismore Shire Council)

Benson, M. and Buultjens, J. 2008. *Crafting Regional Growth: Assessing the value of cultural tourism*, Southern Cross University, Lismore. 41pp. (Prepared for Cultural Ministers Council Statistics Working Group)

Davis, D. and Buultjens, J. 1996. *The Economic Impact of Southern Cross University on the City of Lismore*, Southern Cross University, Lismore. 41pp. (Prepared for Southern Cross University)

Davis, D. and Buultjens, J. 1998. *Carrying Capacity*, W.A. Department of Conservation and Land Management, Perth. 15pp. (Prepared for the W.A. Department of Conservation and Land Management)

Derrett, R., Buultjens, J and Loncar, M. 2006. *Queensland Arts and Cultural Tourism Strategy*. (Prepared for Tourism Queensland & Arts Queensland,, Queensland Government, Brisbane)

Fallon, J., Sudgeon, C. and Buultjens, J. 1998. *The Economy of Papua New Guinea*, National Capital Printing, Canberra. 285pp (Prepared for the Australian International Development Assistance Bureau)

Lawrence, M. and Buultjens, J. 2007. *Destination Daylesford: Strategic Tourism Plan* (Prepared for the Hepburn Shire Council and Tourism Victoria)

Lawrence, M. and Buultjens, J. 2007. *Byron Shire Tourism Plan* (Prepared for the Byron Shire Council)

Stubbs, B., Davis, D., Buultjens, J. and Johnson, T. 1994. *Port of Yamba , Past, Present and Future: A Situational Analysis*, Southern Cross University, Lismore. 68pp. (Prepared for the NSW Maritime Services Board)

White, N., Buultjens, J. and Lawrence, M. 2007. *Infrastructure Gap Analysis Campaspe and Murray Shires* (Prepared for the Campaspe and Murray Shires)

Other Publications

Buultjens, J., Waller, I., Graham, S. and Carson, D.2002. *Public Sector Initiatives for Aboriginal Small Business Development in Tourism*, A Centre for Regional Tourism Research Occasional Paper (Number 6) in partnership with Aboriginal Tourism Australia, Southern Cross University, 35pp.

Breen, H., Buultjens, J. and Hing, N. 2003. *The Perceived Efficacy of Responsible Gambling Strategies in Queensland Hotels, Casinos and Licensed Clubs*, prepared for the Research and Community Engagement Division (formerly the Gambling Policy Directorate) of Queensland Treasury, 198 pp.

Theses

Buultjens, J. 1993. "Industrial Relations Processes in Small Business in NSW", Unpublished Masters Thesis, University of New England. 127pp

Buultjens, J. 2000. "Industrial Relations Processes in Registered Clubs of NSW", Unpublished PhD Thesis, Griffith University. 322pp

Under Review

Bingley, S., Burgess, S., Sellitto, C., Cox, C., & Buultjens (TBA), A Classification Scheme for Analysing Web 2.0 Tourism Websites. *Journal of Electronic Commerce Research* (under review)

Burgess, S., Sellitto, C., Cox, C., & Bultjens, J. (2009). User-Generated Content (UGC) in Tourism: Benefits and Concerns of Online Consumers. Submitted to European Conference on Information Systems 2009, Verona, Italy, 8-10 June– refereed paper

Burgess, S., Sellitto, C., Cox, C., & Bultjens, J. (2009). Trust perceptions of online travel information by different content creators: Some social and legal implications, Submitted to ISF- refereed paper

EXTERNAL RESEARCH GRANTS

- 1999** \$30,000, CRC Sustainable Tourism Grant - *The economic impact of tourism and recreational use in selected national parks in north-east NSW*, J. Bultjens & D. Davis.
- 1999** \$7,000 ARC Small Grant - *The relationship between small regional businesses and venture capital*, S. Kelly, J. Bultjens & M. Drever.
- 2001** \$10,000, NSW National Parks and Wildlife Service & Southern Cross University Collaborative Grant - *Indigenous Tourism in Northeast NSW*, J. Bultjens
- 2002** \$98,000, Queensland Treasury - *Responsible Gambling in Queensland*, H. Breen, J. Bultjens & N. Hing.
- 2002** \$9,900, CRC Sustainable Tourism Grant - *Indigenous tourism suppliers database and information management*, D. Carson & J. Bultjens.
- 2003** \$69,000 ARC Linkage Grant – *Sustainable Indigenous Tourism Development*, J. Atkinson, J. Bultjens & NSW National Parks & Wildlife Service.
- 2003** \$69,000 CRC Sustainable Tourism PhD Scholarship – *Factors facilitating the sustainable development of indigenous small tourism business*, J. Bultjens.
- 2003** \$25,000 CRC Sustainable Tourism Grant and \$15,000 Rio Tinto Grant – *Mining Infrastructure and Indigenous tourism ventures*, D. Bretton, P. Memmont, J. Reser (University of Queensland), J. Bultjens.
- 2004** \$110,000 for a three year project - DITR Evaluation of Indigenous tourism business mentoring program
- 2005** \$300,000 a three year STCRC project – *Sustainable Destinations*. J. Bultjens, M. Lawrence, S. Wilde, C. Tidswell, and four other Universities.
- 2005** \$30,000 NSW STCRC Network project – *NSW National Parks and Private Partnerships*, J. Bultjens, E. Wilson, N. Nielsen & NSW National Parks & Wildlife Service.
- 2005** \$40,000 Tourism Queensland, STCRC & GBRMPA project – *Perceptions of Indigenous Tourism*, J. Bultjens, D. Gale, N. Nielsen & TQ.
- 2005** \$30,000 STCRC project – *Training Needs in the Tourism and Hospitality Sector*, J. Bultjens & G. Cairncross and three other universities.
- 2005** \$50,000 STCRC project – *Tourism and Hospitality Labour Market Constraints*, P. Brosnan, J. Bultjens, G. Cairncross, M. Day and M. Walo.
- 2006** \$12,000 Tweed Shire project – *Tweed Beach Users Survey*, J. Bultjens & M. Lamont.

- 2006** \$15,000 Tourism NSW and STCRC project – *Consumer-generated Web-based Tourism Marketing*, J. Buultjens & C. Cox.
- 2006** \$20,000 TTF and STCRC project – *Climate Change and Tourism: A Scoping Study*, J. Buultjens, N. White and S. Willacy.
- 2006** \$7,000 Lismore Shire project – *Evaluation of the Impact of S.B.R.V.L. Funded Major Events on the Lismore Business Community*, J. Buultjens & M.Lamont.
- 2007** \$25,000 Indigenous Tourism Australia and STCRC project – *Partnerships/joint ventures in Indigenous tourism: Fitzroy Crossing Case Study*, J. Buultjens.
- 2007** \$16,000 Lismore Shire project – *Nimbin Visitor Study*, J. Buultjens & M.Lamont.
- 2007** \$30,000 IBA and STCRC project – *Business links – A guide for partnerships and joint ventures in Indigenous tourism*, J. Buultjens and two other universities.
- 2007** \$13,000 Tourism Victoria, Shire of Campaspe and Murray Shire– *Campaspe and Murray Shires Infrastructure Gap Analysis*, J. Buultjens, N. White, M. Lawrence & R. Wright

PAST AND CURRENT SUPERVISION PHD, MASTERS & HONOURS STUDENTS

PhD

Current

Deborah Gale – *Sustainable Indigenous Tourism Development* (Commencing June 2004 Full-Time)

Gabrielle Russell_Mundine – *Indigenous Tourism Development in Northern NSW* (commencing April 2004 Full-Time)

Matt Lamont - *Sustainable Cycle Tourism* (PhD Commenced February 2006 Full-Time)

Noah Nielsen - *Indigenous People and Tourism Planning* (Commenced February 2003 Full-Time)

Masters

Past

Grant Cairncross – *Employment Relations in Resorts and Hotels in North-east NSW* (Completed 2004)

Damien Jacobsen - *The Level Of Demand For Indigenous Tourism Product* (Completed 2004)

Melanie Robinson – *An Evaluation Of Government Programmes Promoting Sustainable Indigenous Tourism Development* (Completed 2005)

Honours

Current

Amanda Shoebridge – *Indigenous Entrepreneurship in the Northern Rivers Region* (Commenced June 2007)

Nadine White - *The Response of Local Government Planners in New South Wales to Climate Change Impacts and the Implications for Tourism* (Commenced February 2008)

Past

Marg Tiyce – *The Economic Value of Bunjulong National Park* (1st Class Hons - 2003)

Deborah Gale – *Mt Warning National Park Visitors and their Expectations* (1st Class Hons - 2004)

Sarah Roff - *Towards a framework for explaining linkages between reference and other attractors: the contribution of the Rugby Celebration, Canberra 2003 marketing campaign, Canberra* (2A Hons – 2004)

Referees

I offer the names of the following Referees:

Professor Leo Jago
Centre for Hospitality and Tourism Research
Victoria University
PO Box 14428
Melbourne City MC
Victoria 8001
Phone: (03) 9688-5055
Mobile: (0408) 388122
Email: Leo.Jago@vu.edu.au

Professor Peter Brosnan
Professor Emeritus
Griffith University
32 Armstrong Street
Suffolk Park NSW 2481
Phone: 02 6685 4332
Email: petebrosnan@optusnet.com.au

Professor Neil Leiper
Adjunct Professor
School of Tourism and Hospitality Management
Southern Cross University
PO Box 147
Lismore
NSW 2480
Phone: (03) 9688-5055
Email: neil.leiper@scu.edu.au