

**David S. Kaplan**  
*Curriculum Vitae*  
Current as of May 22, 2012

**Personal:**

Born: November 3, 1971 in New York City, USA  
Family: married with two daughters  
Web page: [http://works.bepress.com/david\\_kaplan](http://works.bepress.com/david_kaplan)  
Citizenship: Mexico and USA  
Languages: English (native), Spanish (fluent)

**Address:**

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**Current and Past Positions:**

Senior Labor Market Specialist at the Labor Markets and Social Security Unit of the Inter-American Development Bank, 2010-present

Private Sector Development Specialist at the Enterprise Analysis Unit of the World Bank, 2007-2010

Assistant Professor of Economics, Departamento de Economía and Centro de Investigación Económica, Instituto Tecnológico Autónomo de México (ITAM), 2000-2007

Research Economist at the U.S. Bureau of Labor Statistics, Department of Labor, 1998-2000

**Education:**

Cornell University (Ph.D. in Economics in 1998 and M.A. in Economics in 1996)

Binghamton University (B.S. in Economics in 1993)

**Fields of Interest:**

Labor economics, law and economics, firm creation, worker and job flows, empirical studies of labor tribunals, impact evaluations of training programs

### **Published Articles:**

“Executive Compensation: Six Questions That Need Answering” with John Abowd, *Journal of Economic Perspectives*, 13, no. 4 (1999) 145-168. Also NBER Working Paper No. w7124.

“Nominal Wage Rigidities in Mexico: Evidence from Social Security Records” with Sara Castellanos and Rodrigo García-Verdú, *Journal of Development Economics*, 75, no. 2 (2004) 507-533. Also NBER Working Paper No. w10383.

“Firmwide Versus Establishment-Specific Labor Market Practices” with Brooks Pierce, *Review of Economics & Statistics*, 87, no. 3 (2005) 569-578.

“What Happens to Wages After Displacement?” with Gabriel Martínez and Raymond Robertson, *Economía*, 5, no. 2 (2005) 197-242.

“El Efecto de los Salarios Mínimos en los Ingresos Laborales de México” with Francisco Pérez Arce Novaro, *El Trimestre Económico*, 73, no. 1 (2006) 139-173.

“Inflation and Establishment Turnover” with Gaetano Antinolfi, *Eastern Economic Journal*, 33, no. 3 (2007) 317-341.

“Litigation and Settlement: New Evidence from Labor Courts in Mexico” with Joyce Sadka and Jorge Luis Silva, *Journal of Empirical Legal Studies*, 5, no. 2 (2008) 309–350.

“Job Creation and Labor Reform in Latin America”, *Journal of Comparative Economics*, 37, no. 1 (2009) 91–105.

“What Influences Firms’ Perceptions?” with Vikram Pathania, *Journal of Comparative Economics*, 38, no. 4 (2010) 419-431.

“Entry Regulation and Business Start-ups: Evidence from Mexico” with Eduardo Piedra and Enrique Seira. *Journal of Public Economics*, 95, no. 11-12 (2011) 1501–1515.

“Exports and Within-Plant Wage Distributions: Evidence from Mexico” with Judith A. Frías and Eric Verhoogen, *American Economic Review Papers & Proceedings*, 102, no. 3(2012) 435-440.

### **Book Chapter:**

“The Effects of Exaggeration in Labor Lawsuits in Mexico” with Alexander Gotthard and Joyce Sadka in *Teoría de Juegos y Derecho Contemporáneo*, David Enríquez editor, México D.F.: Editorial Porrúa, 2009. 315-337.

### **Other writings:**

2011: Displaced Workers and Unemployment Insurance in Mexico: Preparing for the Next Crisis (with Raymond Robertson) in VoxLacea.

2008: Guest comment: How Can Latin American Countries Create Good Jobs? in Inter-American Dialogue’s Latin American Advisor.

**Working Papers:**

“Enforceability of Labor Law: Evidence from a Labor Court in Mexico” with Joyce Sadka (2008). World Bank Policy Research working paper No. 4483. Latest version (March 2010). Second resubmission requested by the *Journal of Empirical Legal Studies*.

“Exporting and Individual Wage Premia: Evidence from Mexican Employer-Employee Data” with Judith Frías and Eric Verhoogen (2009).

“The Plaintiff’s Role in Enforcing a Court Ruling: Evidence from a Labor Court in Mexico” with Joyce Sadka (2010).

“Formal Labor Markets in Northern Mexico during the United States Recession of 2008-09” with Daniel Lederman and Raymond Robertson (2011)

“Mexican Employment Dynamics: Evidence from Matched Firm-Worker Data” with Gabriel Martínez and Raymond Robertson (2007). World Bank Policy Research working paper No. 4433. Previously circulated under the title “Worker and Job Flows in Mexico.”

**Funded Research:**

2005-2006: Co-director (with Joyce Sadka) on a project funded by the Inter-American Conference on Social Security to gather data on individual-labor disputes in Mexico

2005-2006: Researcher for the IADB project titled “China: Impact and Policy Implications for the Mexican Economy.” My paper focuses on labor-market effects.

2002: Project director of Mexican portion of IADB project titled “Market Institutions, Labor Market Dynamics, Growth and Productivity”

**Consulting:**

2005-2007: Consultant for the Instituto Mexicano del Seguro Social (IMSS) to incorporate worker flows into the official statistics of the agency. Honorable mention in the World Bank’s Regional Award for Innovation in Statistics for the Latin American and Caribbean region.

2004: Consultant for a World Bank project on labor markets in Mexico.

2003: Consultant for a World Bank project on firm survival rates across countries.

**Professional Awards:**

Research Fellow, Institute for the Study of Labor (IZA), 2012-present.

Research Fellow of Sistema Nacional de Investigadores (SNI): Level 1, 2005-2008.

Co-winner (with Joyce Sadka) of the 2008 Premio de Economía Víctor L. Urquidí and of the 2008 Microsoft Research Award for Scholarship on Law and Economics for our paper titled “Enforceability of Labor Law: Evidence from a Labor Court in Mexico.”

**Professional Activities:**

Referee for American Economic Review; American Economic Journal: Applied Economics; Economic Journal; Economics of Transition; Industrial and Labor Relations Review; Journal of Comparative Economics; Journal of Development Economics; Journal of Economic Dynamics and Control; Journal of Economics and Finance; Journal of Labor Economics; Journal of Public Economics; Law and Social Inquiry; Review of Economics and Statistics; Southern Economic Journal; Well-being and Social Policy; World Bank Economic Review; World Development; CONACyT; Estudios Económicos; Economía Mexicana; y Economía, Teoría y Práctica; and El Trimestre Económico.

Editorial Board of Estudios Económicos (El Colegio de México), 2007-present.

Organizing and Scientific Committees for the 6th IZA/World Bank Conference: Employment and Development to be held at ITAM in Mexico City from May 30-June 1, 2011.

Member of Program Committee for the annual conference of the Latin American and Caribbean Economic Association (LACEA), Mexico City, October 2006.

**Recent and Scheduled Presentations (since 2009):**

“Formal Labor Markets in Northern Mexico during the United States Recession of 2008-09”

Latin American and Caribbean Labor Markets and the Global Economy, Santiago, Chile, June 2011

Second Meeting of the LACEA Trade, Integration and Growth Network, San Jose, Costa Rica, September 2010

“The Plaintiff’s Role in Enforcing a Court Ruling: Evidence from a Labor Court in Mexico”

Thirteenth Annual Meeting of the Latin American and Caribbean Economic Association (LACEA), Buenos Aires, Argentina, October 2009

“What Influences Firm Perceptions?”

Thirteenth Annual Conference of the International Society for New Institutional Economics, University of Toronto, June 2009

“Enforceability of Labor Law: Evidence from a Labor Court in Mexico”

Baylor University, April 2009.